# The European Gas Distribution Champion

2i Rete Gas acquisition and Strategic Plan to 2030

Milan, 7 October 2024



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2i Rete Gas acquisition

### **Italgas to acquire 2i Rete Gas**



"Italgas Group marks a historic milestone in its long and prestigious history. The acquisition of 2i Rete Gas allows us to become the leading operator in Europe in the gas distribution sector, after being recognized as a global benchmark in terms of innovation and digitalization"

KEY TRANSACTION TERMS

**Equity Value of €2.06bn**<sup>1</sup> corresponding to an Enterprise Value of €5.3bn<sup>2</sup>

Implied EV/RAB 2025E multiple of 1.04x

Closing expected in 1H 2025 following regulatory approvals

FUNDING STRUCTURE Transaction is fully financed

€2.2bn **bridge facility agreement** signed, to be refinanced via capital markets transactions and €1.0bn rights issue aimed at maintaining the current credit rating profile

Stand-by underwriting agreement signed for the full amount of the capital increase

VALUE CREATION

Deal accretive from year 1, with 15% accretion by 2029<sup>3</sup>

~€200mn synergies by 2030 from cost savings, operational efficiencies and Al

And >€80mn additional revenues by 2030 from increased investments unlocked by the transaction

Dividend policy confirmed with **improved floor** 

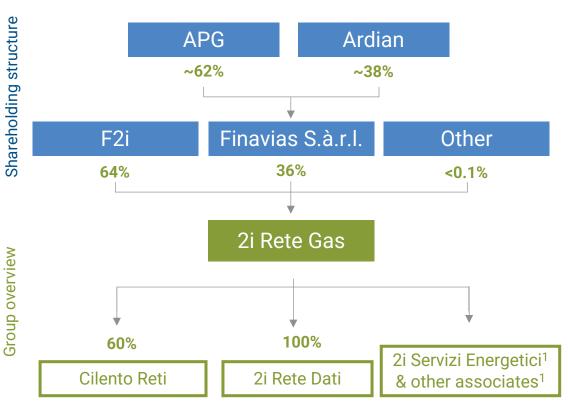
### 2i Rete Gas Key financial and physical data



#### Historical Financial Data



#### Shareholding structure and group overview



Key network data

**€4,9bn of RAB end 2023** 

- √ 71,939 km of network
- √ 4.9mn redelivery points
- √ ~94% smart meters penetration

## GItalgas

## Transaction fully aligned with core strategic pillars

A transformational deal that will lead to the creation of the European champion in regulated gas distribution, with a unique investing and innovation capability, while unlocking significant value-creation opportunities for all stakeholders.

- European champion
  - Unmatched opportunity to accelerate the consolidation of the Italian market, stepping up investments and enabling uniform development of the sector.
- Platform of scale to foster investments and energy transition
  Increased scale as the key enabler to address and strategically support the ecological transition path in line with EU targets
- Highly accretive and value enhancing transaction

  Opportunities for growth and innovation and synergies to the benefit of all shareholders and all gas system stakeholders, thanks to Italgas' superior know-how and industrial expertise



### **Creating the new European champion of** gas distribution....

The deal paves the way for the creation of the largest European operator<sup>1</sup> in gas distribution The resulting market share in Italy will continue to be lower than most of the other national champions

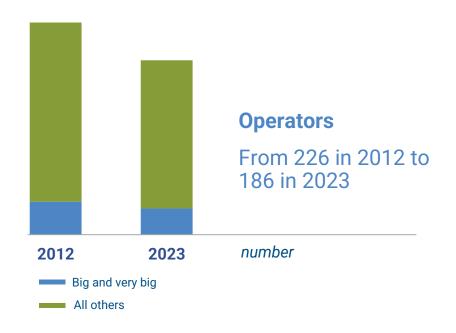


|  |              | (     | 0      | 0      |                            |                  |  |
|--|--------------|-------|--------|--------|----------------------------|------------------|--|
| Country  | Greece       |       | Italy  | France | UK                         | Spain            | Portugal                                   |
| Main operator                                  | <b>G</b> Its | algas | & Rete | GRDF   | Cadent<br>Your Gas Network | <b></b> ∕⁄nedgia | FLOENE<br>DISTRIBUTINOS ÉMERSIAS-DE-PUTURO |
| Market share<br>(%, based on RdP) <sup>1</sup> | ~100%        | 34%   | 22%    | 77%    | ~50%                       | 70%              | 70%  |
| Redelivery Points (mn) <sup>1</sup>            | 0.6          | 7.4   | 4.9    | 11.0   | 11.0                       | 5.4              | 1.1  |
|  |              | 12.9  |        |        |                            |                  |  |

## ... while accelerating sector consolidation in Italy

While waiting for tenders to take place, selected M&A was a way for operators to consolidate. Nevertheless, the sector is still highly fragmented and diverse Thanks to the deal, needed investments will accelerate while enabling uniform sector development

#### Sector consolidation has been limited



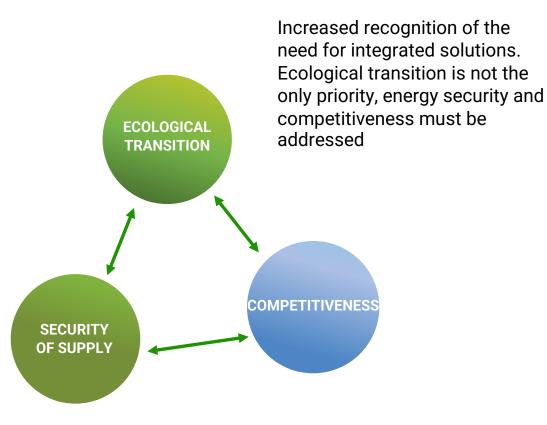
#### Main consolidation moves since 2012

| Italgas            | 20 deals, ~€0.4 bn worth of EV                                       |  |  |  |  |
|--------------------|--|--|--|--|--|
|                    | + consolidation of Toscana Energia and integration of Napoletana Gas |  |  |  |  |
| 2i Rete Gas        | Acquisition of Gas Natural and Edison Assets                         |  |  |  |  |
|                    | Overall: 5 deals, ~€0.9 bn worth of EV                               |  |  |  |  |
| Other <sup>1</sup> | Hera – Acegas  |  |  |  |  |
| •                  | Gas Plus - Rete Gas Fidenza  |  |  |  |  |
|                    | Iren/Acea/Ascopiave - asset A2A                                      |  |  |  |  |

## Energy transition requires best in class operators, with scale and investment capacity

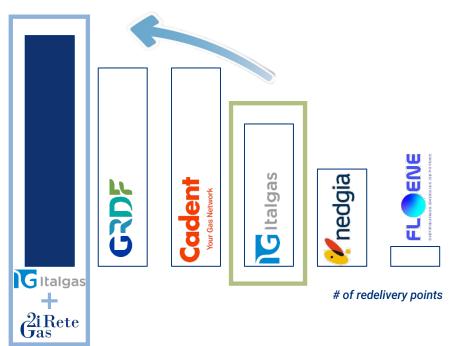
Creation of the #1 distribution operator in Europe resulting in the ability to lead the ecological transition

#### ► The energy trilemma



## Scale is a key competitive advantage for gas distribution

Only large players have the investment capacity and skills to address the ecological transition challenge through deep innovation

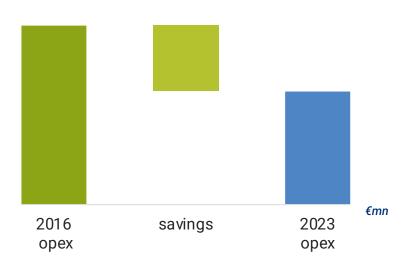


## Strong value creation potential from synergies and efficiencies...

The integration with 2i Rete Gas will lead to €200mn additional EBITDA by 2030, resulting from new areas of efficiency and synergies identified in the two Groups, also made possible by AI

Italgas' track record in achieving operational efficiencies

-40% opex<sup>1</sup> 2016-23 15% of 2016 EBITDA

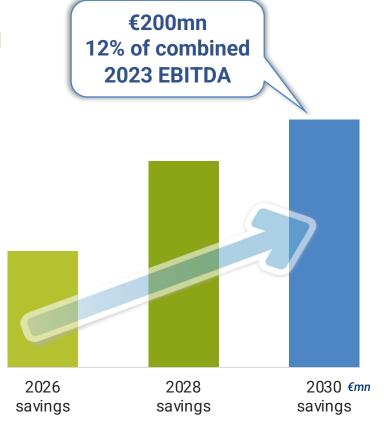


Cost savings, efficiencies and Al

### **Traditional**

Sharing of best practices
Centralization of procurement
Streamlining of costs
Workforce upskilling and reskilling
and insourcing

Digitization and Al driven



## ... unlocking opportunities for additional investments, benefitting from Italgas' digitization expertise

Digitization is core for green gases dispatching, smart maintenance, operational efficiency and uniform sector development.

2i Rete Gas¹ vs Italgas²

Higher presence in less densely populated areas Higher number of decompression stations and reduction units Similar network length

**Limited digitization** 

|   | $g_{ m as}^{ m iRete}$ | <b>G</b> Italgas |
|---|------------------------|------------------|
| Decompression stations Re. Mi. <sup>1,2</sup> (#) | 1,278                  | 973              |
| Reduction units <sup>1,2</sup> (#)                | 16,382                 | 8,112            |
| Network length <sup>1,2</sup> (km)                | 71,939                 | 74,110           |
| Smart meters penetration <sup>1,2</sup>           | ~94%                   | ~98%             |

~€0.8bn
incremental investments driving
>€80mn revenues
in 2030 through RAB remuneration

#### **Opportunity**

Complete assets digitization, based on Italgas technological specifications

Full integration of centralized system (IoT, metering, billing, wfm, move to Cloud)

Integration into DANA 2.0 creating a single network management system

Additional opportunities with AI developments applied on a larger scale

## **Price implies attractive multiples and strong EPS accretion**

Implied deal multiple pre-synergies at discount versus peers and previous transactions

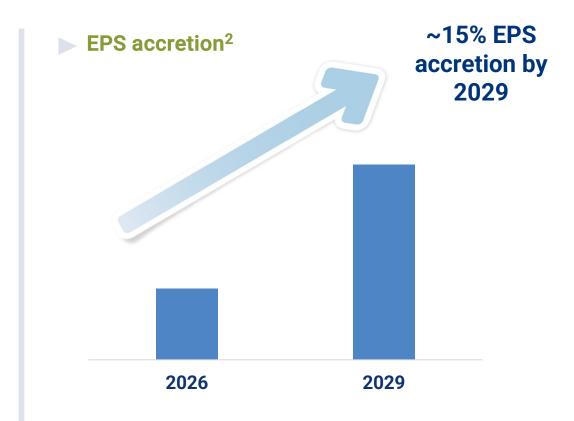
Highly attractive transaction terms<sup>1</sup>

EV/RAB 2025 multiple of 1.04x EV/EBITDA 2025 pre-synergies of 8.9x

Cost synergies, efficiencies and AI opportunity

€200mn run-rate additional EBITDA by 2030 because of the combination

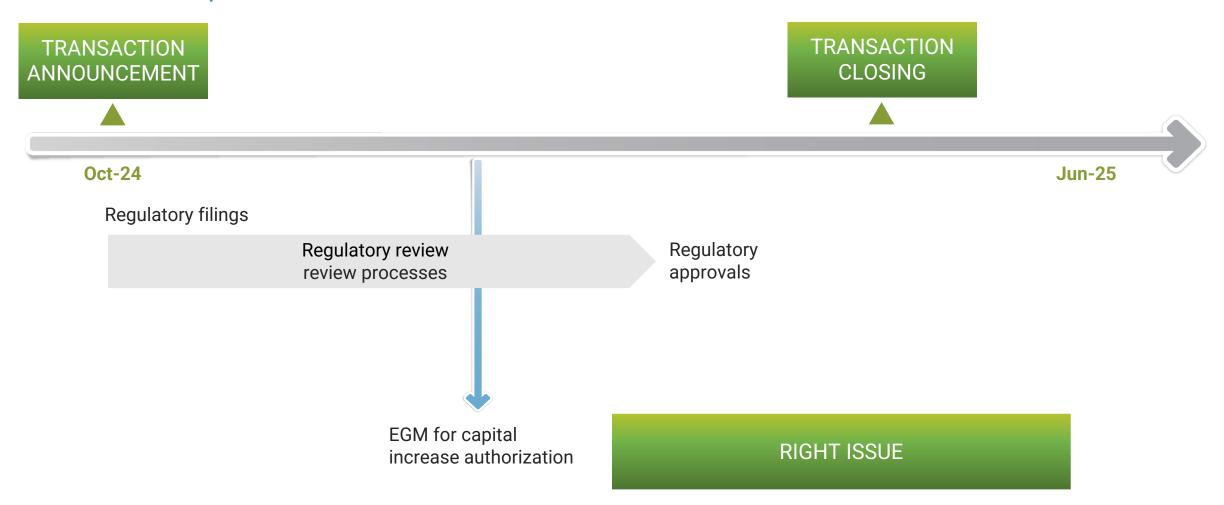
- Digitization and capex boost
  - ~€0.8bn incremental investments driving
  - >€80mn revenues in 2030 through RAB remuneration



## Mandatory approvals define expected timeline



A clear path ahead – Antitrust, Golden Power and customary regulatory clearances as key condition precedents





2

Gas networks are core for energy transition

### **Decarbonization and competitiveness**



European energy costs remain high vs history. To manage long-term security of supply and meet European decarbonization targets, in a fast and efficient way, a pragmatic technology-neutral approach is needed. For Italgas, sector coupling remains the solution.

#### Key challenges for Europe

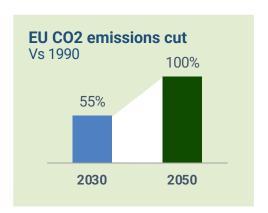
- High energy costs and price volatility are impacting EU competitiveness
- More ambitious decarbonization targets compared to US and China
- Lack of natural resources and geopolitical insecurity affecting global energy markets
- Booming datacentres energy demand puts security of supply back in the spotlight

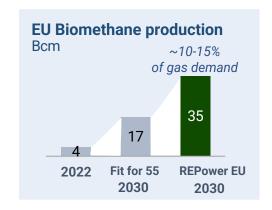
- Potential solutions for achieving EU climate targets in an efficient and competitive way
- 1. Leverage on sector coupling and circularity
- 2. Technology-neutral approach
- 3. Green gases development and efficient use of existing infrastructure
- 4. EU-level coordinated infrastructure development and demand aggregation
- 5. Focus on energy efficiency

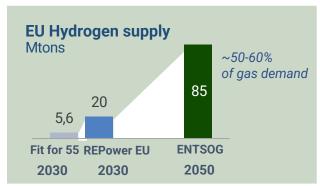
## Gas networks are core for energy transition



In Italian PNIEC 2024<sup>1</sup> gas infrastructure maintains a core role in energy transition, ensuring system security and flexibility if coupled with renewables development.







#### ► PNIEC main objectives relevant for DSOs

#### **Upgrading and adapting infrastructure**

to carry multi molecule vectors (H2, e-methane, ... - also considering physical volumes of H2 compared to natural gas)

#### **Biomethane production boost**

and development of renewable gases circular supply chain to increase renewable gases penetration in final uses (sectors integration and circular economy)

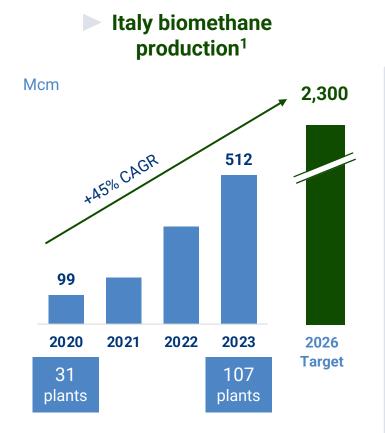
### **Decreasing methane emissions**and infrastructure decarbonization

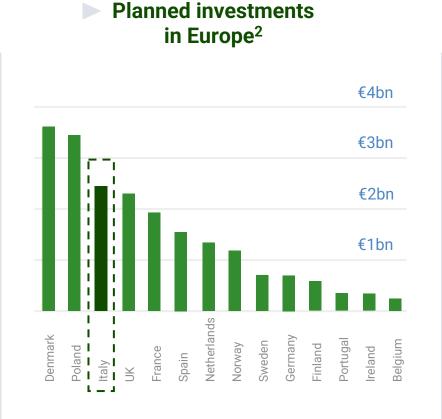


### **Biomethane capacity growth gaining momentum**



Italy is among the top-3 countries in Europe in terms of planned biomethane investments to 2030, according to EBA.





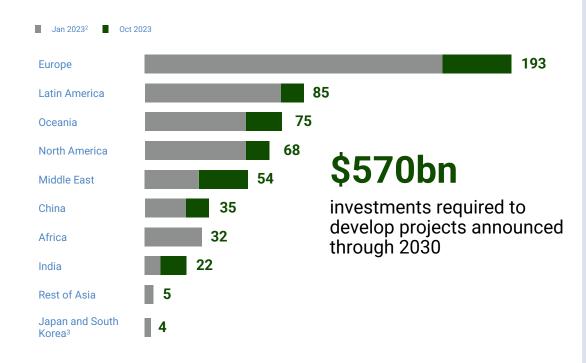
## EU biomethane production targets



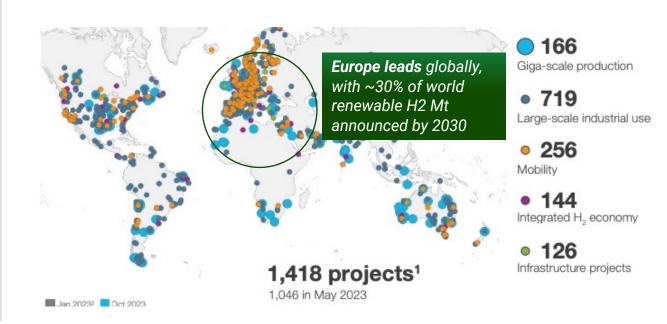
### Hydrogen is the energy for the future



Hydrogen momentum continues to accelerate, Europe is the largest region in terms of announced supply (~14 Mt)



- Out of \$570bn investment announced, \$310bn are in a more advanced phase (between feasibility study and operational)
  - ~1,000 projects with full or partial commissioning (COD) expected by 2030



### **Our strategy to 2030**



Innovation lead approach is the trademark of our strategy in support of the energy transition and for shareholders' value maximisation. Now factoring 2i Rete Gas acquisition and the potentials of a new wave of Al-driven transformation across all businesses

Gas distribution in Italy 2i Rete Gas fully integrated into the plan. Continuous upgrade and digitization of the network in support of energy transition

Gas distribution in
Greece ongoing network
upgrades and expansion
to increase digitization
and gas penetration.
Corporate transformation
continues.

Water bring acquired assets at Italgas' standard, leveraging on tech capacity of the Group and look for further inorganic growth opportunities

Energy efficiency seek selected high margin growth streams via a combination of organic initiatives and M&A. Low-risk profile, profitable longterm growth, and attractive shareholders' return

Deep integration of strategic and sustainability objectives

EXPLOIT AI POTENTIAL TO FURTHER IMPROVE OPERATIONAL EXCELLENCE AND PROFITABILITY ACROSS ALL BUSINESSES



3

Al to mark new, untapped performance improvement potential

### GItalgas

## With gas network digitization almost completed we are already looking at the next step

Al will create several opportunities to unlock further improvements in operational excellence and profitability enhancement for all Italgas business areas

#### Key opportunities

Increased level of insight for decision-makers

Additional step towards process automation, leading to a faster time-to-response and costs reduction

Enhanced service quality & safety

Improved employee well-being linked to the reduction of lower value-added activities

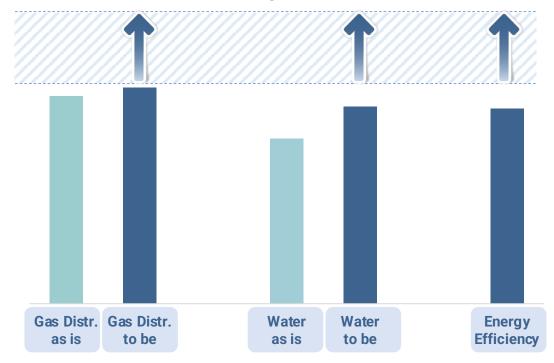
#### Potential challenges

Increasing IT systems complexity required to process advanced data analysis

Enhanced data management standards (e.g. privacy, fairness, explainability, etc.)

Potentially increasing risk of cyber-threats

#### Al to unlock further return potential



## The innovation lead approach is the trademark of Italgas strategy



By 2030, we anticipate €80m of potential positive impact on EBITDA from AI

1st wave 2017-23

**Digital Transformation** 



2nd wave 2024-2030

Al Transformation

ECONOMIC IMPACT

digitization investments
>€0.5bn assets¹
~€0.3bn processes

opex efficiencies ~30% reduction achieved²

€0.3bn investments enabling AI transformation

€80mn opex efficiencies Al-enabled

HUMAN CAPITAL



Digital Factory ~50 digital rooms<sup>3</sup>

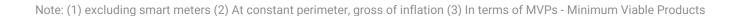
**Focus on innovation** spread of innovation culture across all workforce



Digital Factory >100 digital rooms<sup>3</sup> targeted Workforce re-/up-skilling and value-added activities internalization

► TECH ENABLERS

Cloud, IoT Platform, Data Lake and Cyber Security



### How we are framing the AI opportunity



We have already identified 100+ potential AI applications across all Italgas' operations





Smart maintenance models based on Machine Learning, to identify critical portions of the network to be replaced



Work on Site Remote control of construction site activities through Al



#### Engineering

e.g. GenAl-based project design drafting

#### Permitting

e.g. Automated permit management

#### **Procurement**

e.g. GenAl-based tender drafting and vendors' qualification process

#### Construction

e.g. Al-enabled supervision and technical compliance and image recognition-based checks

#### ➤ Service and Maintenance

#### Scheduling

e.g. GenAl agenda optimization

#### Dispatching

e.g. Al-enhanced allocation of field-intervention

#### Execution

e.g. GenAl enabled report production

#### Maintenance

e.g. Self-driving vehicles equipped with Picarro technology

#### Customer support

#### Information request

e.g. multichannel support based on Al

#### Metering/billing

e.g. GenAl-enabled anomalies detection

#### Connection request

e.g. Automated processing of quotations based on GenAl document and image processing

#### Claim management

e.g. GenAl-enabled claims processing



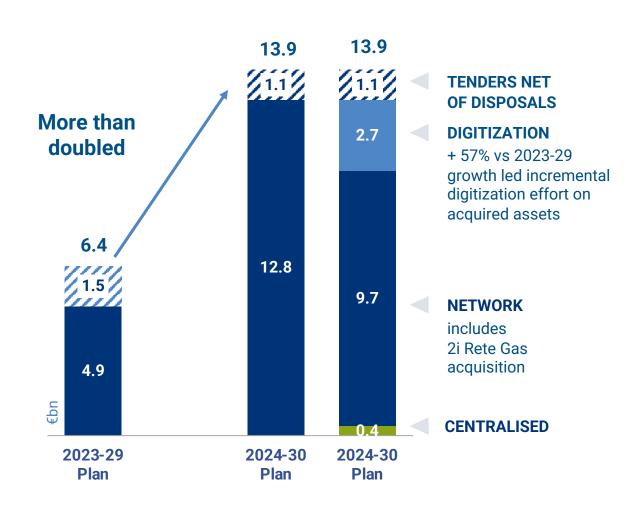


4

Italian gas distribution business at the centre of Group's transformation

## Italian gas distribution business at the centre of Group's transformation

Successful integration with 2i Rete Gas will allow to fully exploit the potentials of the foreseen new Al-driven Group's transformation while progressing on a new digitization wave



Core Italian distribution: Investment focus aligned with gas infrastructure priority role in support of energy transition. Increased investments reflect also the need to align 2i Rete Gas digitization levels to Italgas' ones and AI opportunities as well as combined network repurposing effort

**Tenders net of mandatory disposals** plan assumes tenders to take place as per revised time schedule – significantly reduced weight on total investments

Note: 2023-2029 total investments gross of all grants;



### Plan targeted distribution capex spending confirms technology driven approach

Expect to replicate Italgas' approach on 2i Rete Gas network, with unitary KPIs to converge over a few years period. Fostering biomethane connections and H2 readiness.

#### **Acquisition impact**

Digitization

New digitization wave is driven by the effort to align the 2i Rete Gas network to Italgas' digitization levels



Repurposing, upgrade and maintenance

Pipelines replacement with a predictive and smart maintenance approach



**Extensions and New grids** 

Centralised

capex

Network development including commitments taken on ATEMs won



**Technical innovation** and energy efficiency

Reduction of energy intensity of assets and processes



Optimization following 2i Rete Gas integration. Move to Cloud

Improve asset efficiency and remote-control capabilities.

Favour green gases injection.

Reduce leaks and emissions.

Increase efficacy of interventions and shorten construction time

IT upgrade

## Digitization next wave of AI-driven development already in sight



Targeting large-scale installation of Nimbus, our H2-ready Smart Meter, also on 2i Rete Gas network. Already working on DANA 2.0 Al-enabled Automation upgrade

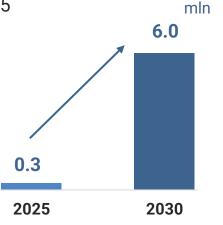
#### Nimbus - data



On going pre-series field tests operational data confirm best in class performance +20% remote management performance<sup>1</sup> 99% remote reading performance

Large-scale installation starting in 2025 Data management with AI algorithms

Nimbus fully compatible with 2i Rete Gas LP-WAN network based on concentrators to transfer meter's data



#### DANA 2.0: Al-enabled Automation

#### **Network optimization**

Real-time monitoring, analysis and automated optimization

## Predictive maintenance

Prediction of maintenance needs and corrective interventions



## Anomalies detection and correction

Al-enhanced anomalies detection and automated event resolution

## **Emergency** intervention

Intervention identification and automated dispatching

100% of the combined network covered by DANA in 2027<sup>2</sup>

Remote management

Al-enabled automation

Simulation

2023

2024-2030

### Gltalgas

## Plan designed to support green gases and their injection in the gas network

Fostering new biomethane connections also via partnering with local players Strategy applied both in Italy and Greece – including 2i Rete Gas network. H2 readiness work progressing

- Biomethane support strategy fully integrated in Strategic Plan
  - Working to simplify new connections and advancing on reverse flow pilot projects (operational 1H 2025)
  - Network repurposing and digitization to support green gases injection also leveraging on Al potential
  - Design to cost applied to reduce new biomethane connection costs
  - Partnership and MOU with multiple biomethane value chain players to share knowledge and experiences and promote connections

#### Evaluate possible participation in biomethane projects

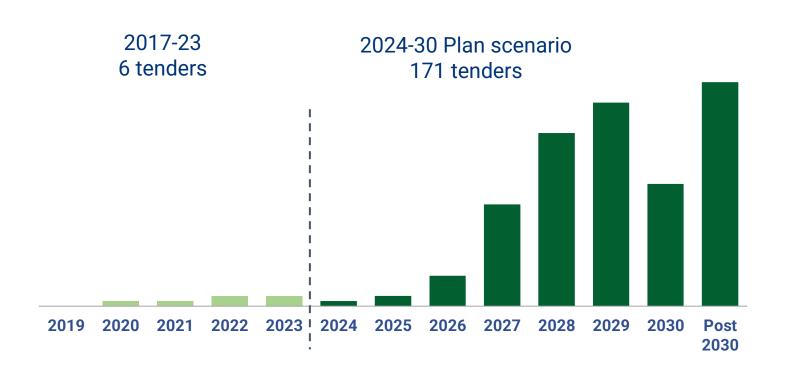


Evaluating possible minority participation in projects for the development of Biomethane across Italy to favour growing production



Tenders will continue allowing incremental growth
Assumed investments profile reflects estimated tenders' calendar

#### Plan Scenario



~€1.1bn

total investments for tenders net of disposals in 2024-30

Note: overall # of tender estimated calendar





### **Greece core contributor to our growth effort**

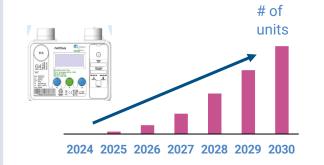


Focus on infrastructure development in support of the Country's long-term ecological targets while corporate transformation progresses

- Development of green gas-ready infrastructure to enable energy transition
- New methanizations and small LNG supply infrastructure
- Asset digitization enabling remote control and management, towards Al-enabled automation
- Market development to foster the use of gases to substitute more pollutant and less affordable sources
- Unified tariff proposed to promote fairness and foster a more efficient end equitable gas distribution system

#### DIGITIZATION

Traditional meters replacement with Nimbus starting in 2025 DANA adoption by 2026



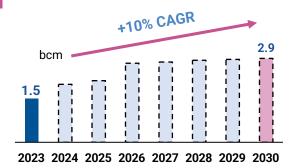
#### BIOMETHANE

Significant scale-up of biomethane production is expected by 2030. 32 plants to be connected to ENAON grid



#### GAS CONSUMPTION

+ 50% in the last 5 years expected to almost double by 2030



## **Corporate transformation continues to fully align ENAON to Italgas' standards**

Gltalgas

First achievements have been positive Now working on further initiatives that will allow Enaon to perform in a more effective, efficient, and uniform way across the Country and the Italgas Group

#### Key objectives

- Improve and standardise Way of Working and business processes
- Creation of a unified IT Landscape to be ready to exploit Al-enabled opportunities
- Adoption of innovative solutions leveraging on the Group's experience
- Improved cyber security posture and robustness of disaster recovery

#### Reorganization and rebranding

**/** 

Holding company ENAON provides all administrative services

/

Operating unit ENAON EDA covers all technical activities

#### Technological transformation

#### **DSO Systems**

- Processes standardization
- Customer facing enhancement

#### New technologies

- DANA adoption
- Upgrade of existing GIS
- Al transformation

#### IT Infrastructure & security

- Full cloud adoption
- Expansion of internal network
- Cybersecurity enhancement
- Al



### **Investments revised upwards to €1bn**

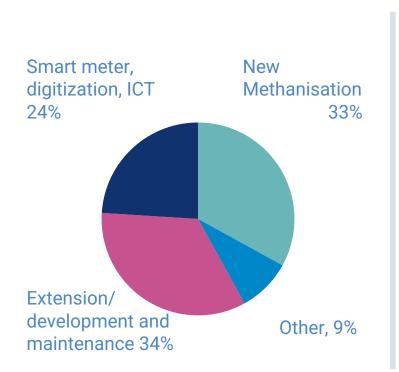
GItalgas

Expansion-driven investment plan, supported by strong market demand for the substitution of less competitive residential oil and coal consumption.

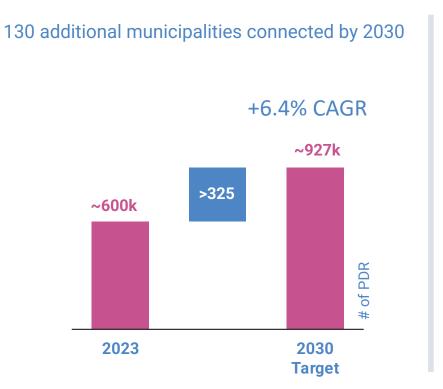
Digitalization effort leverages on Italian experience

**~€1.0bn**Total investments
2024-30

#### Total investments



#### Redelivery points



#### Km of network



34

## Water networks performance improvement is the priority

Transform network operations transferring technology and expertise matured in gas distribution. Deep involvement in all companies' planning and operations

#### Key Initiatives

Digitization and automation of 100% of network and plants

Centralized control room, including Alenhanced leak detection, smart maintenance and data analysis features

Massive replacement of pipelines/connections supported by PNRR funds

Smart meters roll-out to optimize metering and billing process

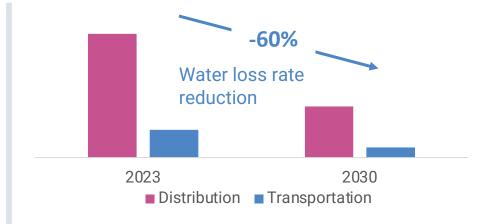
#### DANA 2.0 for Water

- Leak detection
- Water quality
- Water volumes and pressure monitoring
- Control room



#### ▶ Plan Targets¹

**~€0.45bn**Total investments
2024-30



**-33%** Energy consumption<sup>2</sup>

**-33%** Scope 1 and 2<sup>2</sup>

### Full involvement in the management of all assets with well-defined initiatives





**Water transport** 

96 km of network 4 mln people served 247 Mcm/year of water delivered



**Water distribution** 

300 km of network 0.1 mln people served 17 Mcm/year of water delivered

Investments in digitalization to harmonize ICT systems to Group standards and models

Roadmap defined to upgrade control room with AI enabled automation system

Increase in the number of control points with the installation of new flow meters

Digitization of water service through network districting and implementation of a continuous monitoring system

Completion of smart meters' roll-out

Replacement of ~61km of pipes/connections to reduce water losses, supported by PNNR funds

**Target** 

Loss reduction<sup>1</sup>

Target

**-50%** Loss reduction

## Full involvement in the management of all assets with well-defined initiatives





**75% STAKE Water transport** 1,734 km of network 1.6 mln people served 73 Mcm/year of water delivered



**49% STAKE** Water transport, distribution, and swage 6,580 km of network 0.6 mln people served 35 Mcm/year of water delivered

Digitalization and automation to enable remote management of network and plants

Centralized control room implementation, enabling real-time monitoring and Al-enhanced loss detection and maintenance planning

Increase the number of monitoring equipment along the network including smart meters, flow meters, pressure meters

Replacement of ~180 km of pipelines/connections and construction of ~80 km of new pipelines

**Target** 

Loss reduction<sup>1</sup>

Digitalization to enable remote management of network and plants

Replacement of ~700km pipelines/connections and construction of ~30km of new pipelines supported by PNNR funds

Improve water supply in the Pontine Islands with desalters installation

Enhance purified water quality by preventing sewer overflows and improving the performance of the treatment plants

**Target** 

**-60%** Loss reduction

Note: (1) Reduction in loss rate

# **Expect water to reach c€90mn EBITDA by 2030**

Strategic plan assumes Siciliacque and Acqualatina full consolidation over plan horizon and further M&A by 2030. In 2023 only Nepta was consolidated



## **ESCo** new goals set after the Superbonus era

Gltalgas

~€0.3bn

Market is resetting after the booming Superbonus impact in 2023 Now building the new foundations for growth confirming focus on profitability

Digitalizing all services offered to customers Use AI to improve operational efficiency and service quality

#### Residential

- Focus on large residential buildings
- Consolidation of experience matured during the Superbonus cycle
- ~5mln buildings in Italy to be upgraded to meet EPBD1 targets

#### **Industrial**

- Focus on medium-sized enterprises
- Ability to offer both EPC and turn-key projects
- Sector to contribute to 12 TWh total energy savings by 2030

#### PA

Opportunistic participation in local tenders / PPPs



# **Energy management: Italgas' case**



Geoside has significantly contributed to improve Italgas energy performance, allowing for a in industrial consumption by 15 percent and civil by 30-50 percent

#### The Journey

**Data Collection Data Driven** digital pathway via proprietary **Savemixer® Energy Audit** software, Data **Continuous** improvement Scientist and **Energy Manager** KPI and dashboard definition Plant and management efficiency upgrade **Implementation** Measurement Monthly reporting and evaluation of deviations

#### ► Achievements 2021-2023

-15% Gas consumption for preheating at decompression stations

**-33%** Buildings electric consumption

**-55%** Buildings gas consumption



6

**ESG** targets extended to the combined group

# **Italgas – for the future of PEOPLE**



The successful integration of 2i Rete Gas will require the collaboration of all the People of the two groups and the ability to valorise their diversity for a successful inclusion. Our enhanced targets reflect this effort

# Training hours 45 40 2023 2030 hours per employee



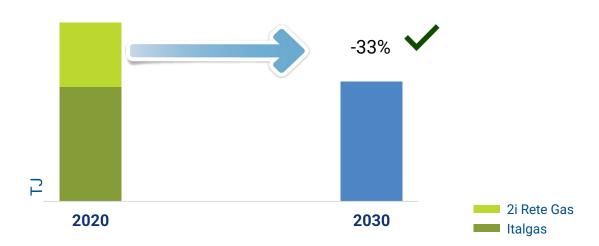


## Italgas – for the future of the PLANET



#### Reduction commitments to 2030 and 2050 reiterated for the enlarged perimeter

#### **▶ Net Energy Consumption**<sup>1,2,</sup>

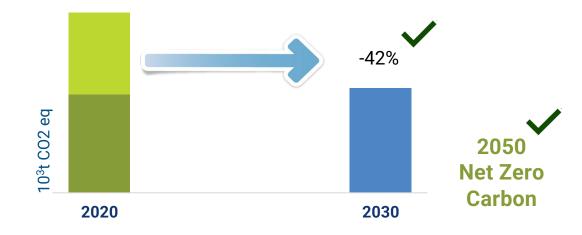


Efficiency measures for industrial consumption

Constant process of optimization, renewal, digitalization of monitoring and control systems of the Group's buildings

Optimization and renewal of the car fleet; high-tech solutions for reduction of travelling for the operation

## **▶ GHG Emissions Scope 1&2<sup>2,3,4</sup>**



Picarro and Smart Maintenance Energy Efficiency initiatives to 2030

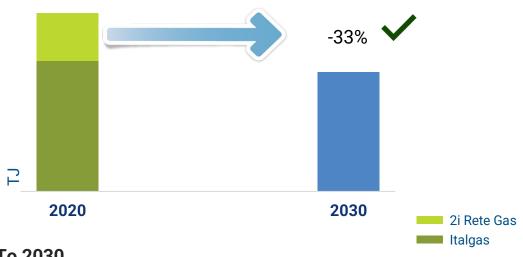
Also carbon removal and green gases initiatives post 2030

# **Italgas – for the future of the PLANET**



#### Reduction commitments to 2030 and 2050 reiterated for the enlarged perimeter

## **GHG Emissions Scope 3**<sup>1,2,</sup>





Supply chain engagement initiatives:

- communication, awareness, training for a greater commitment from suppliers
- circular economy



#### To 2050

Also carbon removal and supply chain initiatives from 2030



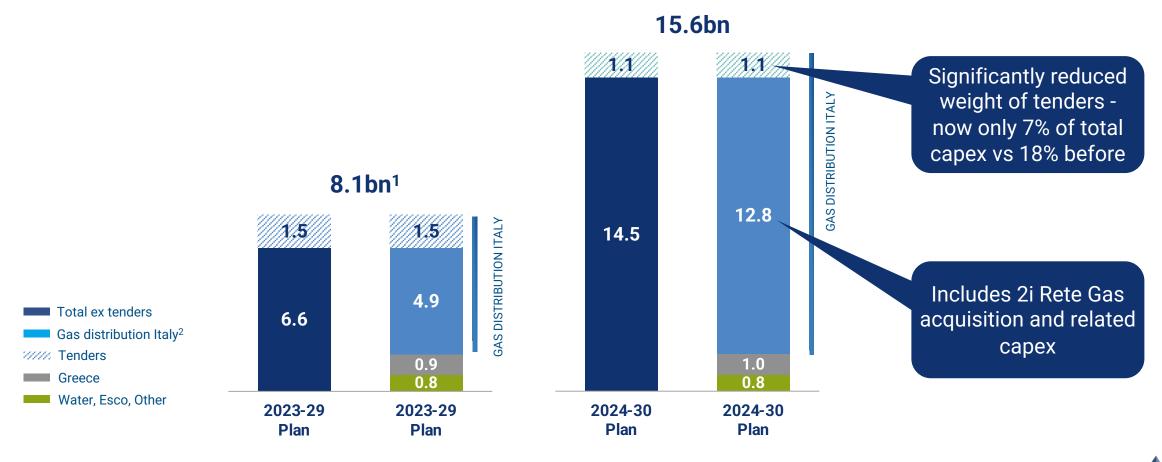
5 Strategic Plan financials

# **Investment plan - Italian distribution at the core**

Gltalgas

Total capex exceeding €15.6bn in 2024-30, +€7.5bn vs 2023-29, almost doubled Visibility strongly improved with lower weight of tenders.

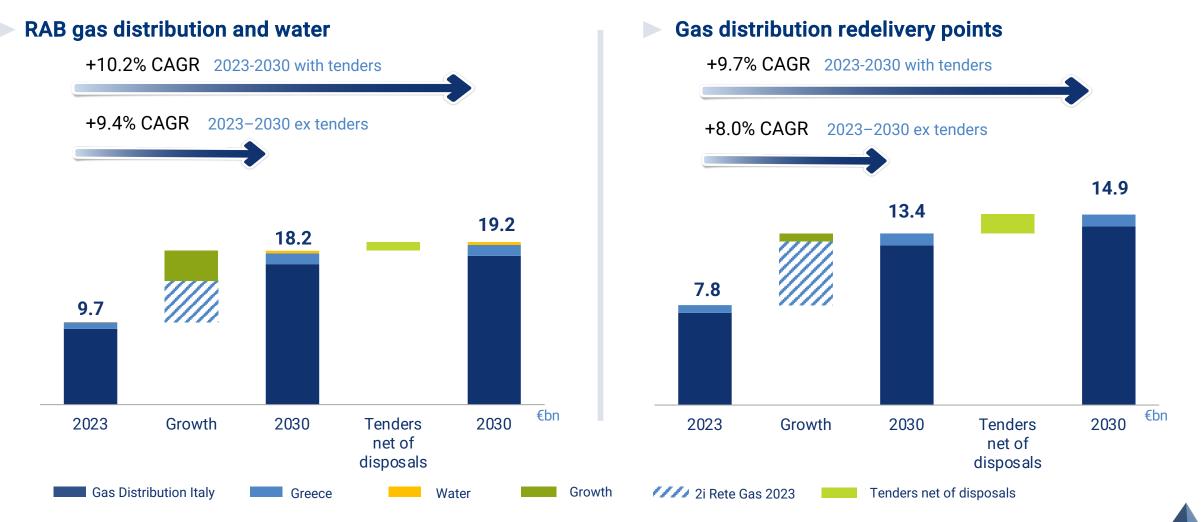
Deep alignment with EU long-term objectives.



# **Total RAB to double by 2030**



Strong growth in RAB led by 2i Rete Gas integration, organic capex, and tenders Gas distribution redelivery points growth linked to 2i Rete Gas and network development in Greece

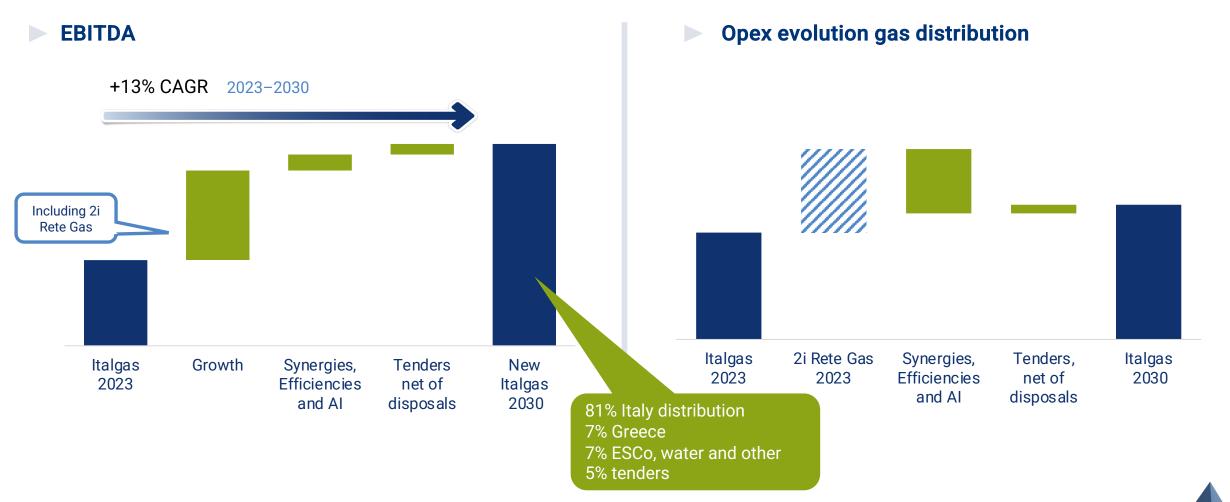


Note: (1) assuming deflator 1.8% on average to 2030

# Gltalgas

# EBITDA growth to outpace RAB growth thanks to efficiencies, synergies and Al...

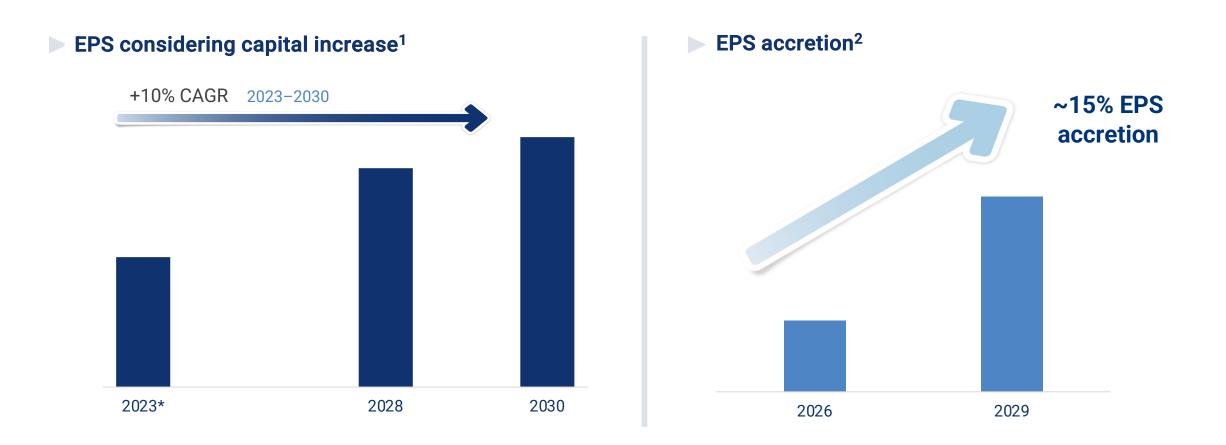
Significant reduction in distribution cost foreseen during plan period thanks to dealrelated synergies and efficiencies and AI contribution



# GItalgas

# ... leading to double digit EPS growth<sup>1</sup>, even assuming €1bn capital increase

EBITDA and anticipated financial actions to drive 13% CAGR Net Income growth to 2030



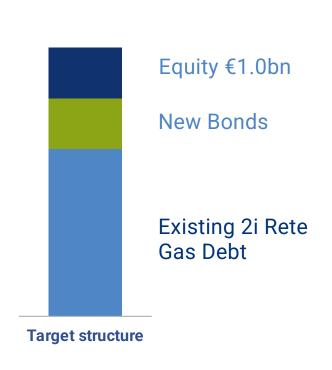
Note: (\*) IAS 33; (1) pre-PPA impact, growth calculated assuming €1.0bn of capital increase, based on pre-deal expected EPS adjusted by the "bonus element" as per IAS 33 accounting principle; more detail of the calculation can be found in the Appendix; (2) pre-PPA impact, calculation versus on Strategic Plan 2023-2029 targeted Net Income growth expected EPS adjusted by the "bonus element" as per IAS 33 accounting principle; more detail of the calculation can be found in the Appendix



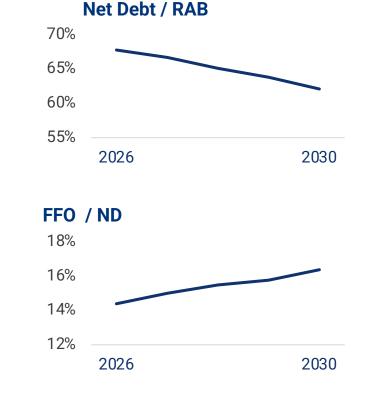
# Well-balanced envisaged acquisition financing to ensure strong capital structure post deal...

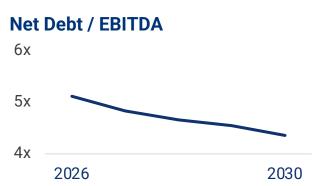
Acquisition to be financed with debt and €1.0bn of pre-underwritten equity right issue Target capital structure allows to preserve current rating

## Envisaged deal financial structure



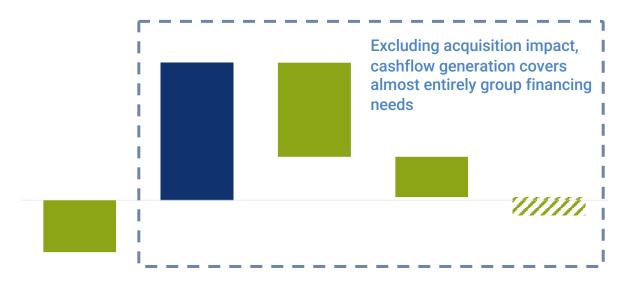
#### Credit metrics post deal<sup>1</sup>





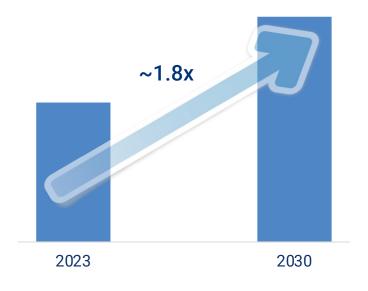
Target ratios are well within the thresholds set by rating agencies, improving through the plan period

## Cashflow generation covers group needs post deal



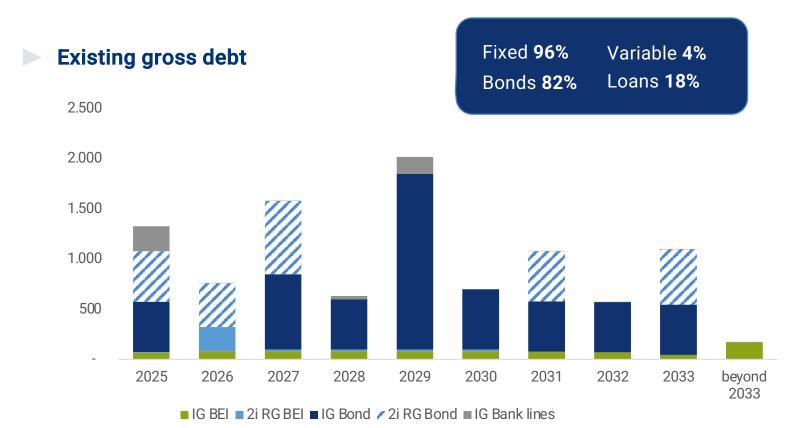
2i Rete Gas Cash Flow Technical Dividends M&A and acquisition from Operations Capex Tenders net of on net debt Tenders

## Equity RAB per share<sup>1</sup>



# Debt maturities remain well-spread also post-deal





Financing strategy aimed at maintaining an adequate liquidity buffer and keeping the cost of debt below 3% over the plan

2i Rete Gas notes to be refinanced at maturity – expect no refinancing clause to be trigged



New debt from acquisition



| €                         | 2024         |                       | 2028   | 2030   |
|---------------------------|--------------|-----------------------|--------|--------|
| Revenues adj              | ~1.8bn       | Revenues              | ~3.2bn | ~3.6bn |
| EBITDA adj                | ~1.32/1.35bn | EBITDA                | ~2.5bn | ~2.8bn |
| EBIT adj                  | ~0,8bn       | EBIT                  | ~1.6bn | ~1.8bn |
| Technical Capex           | ~0.9bn       | Consolidated RAB      | 17.7bn | 19.2bn |
| Net Debt<br>excl. IFRS 16 | ~6.6bn       | FFO/RAB               | >10%   | >10%   |
| Leverage <sup>1</sup>     | 63%          | Leverage <sup>1</sup> | 65%    | 62%    |

# **Dividend policy to 2026 improved**

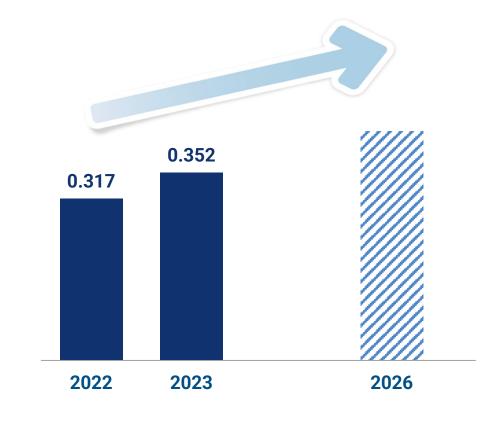


Investors to keep benefitting from underlying growth through 65% payout Floor support confirmed to 2026, now starting from 2023 and with 5% growth per annum

## Dividend policy

## Highest of

- 65% pay-out on Adjusted Net Income per share
- DPS 2023 +5% per annum



Illustrative chart, DPS paid in the following year

# **The European Gas Distribution Champion**



- Transformational 2i Rete Gas acquisition fully integrated in strategy and objectives
- 15.6bn of investments at support of ecological transition, with all businesses contributing to the growth
- Already working to leverage on Al-opportunity to unlock further improvements in operational excellence and profitability
- Attractive shareholders' outcome
  - ✓ 13% CAGR EBITDA and Net Income growth 2023-2030 and ~10% CAGR EPS¹ to 2030
  - ✓ EPS accretion from 2026, growing to 15% accretion in 2029<sup>2</sup>
  - ✓ Cashflow generation driving equity RAB growth and deleverage
  - ✓ DPS policy improved, with updated floor









# **Overview of Accounting Principle (IAS 33)** on EPS



#### The principle

- From an accounting perspective, a rights issue is treated as a "bonus issue" of shares, meaning that it consists in an issue of new shares with no increase in resources, mixed with an issuance at fair value
  - When share reorganisations involve a "bonus element" IAS 33 requires a retrospective adjustment in the weighted average number of ordinary shares used for both basic and diluted EPS calculations
- IAS 33 ("Earnings Per Share") sets out how to apply the retrospective adjustment in the weighted average number of ordinary shares used for both basic and diluted EPS calculations to reflect the "bonus adjustment"
- Discount to TERP is irrelevant from a shareholder accretion perspective

The adjustment

#### **Restated EPS**

(a) Historical EPS

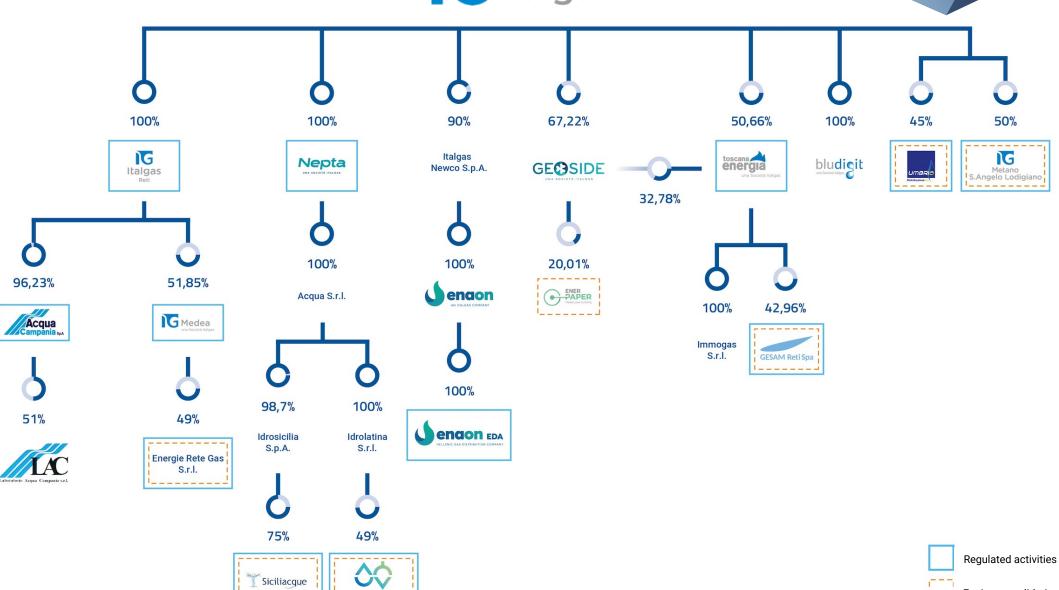
X

(b) (TERP / Spot price pre rights issue)

=

(c) Historical restated EPS

# Italgas



Siciliacque



Equity consolidation



# Vision

To be a leading figure in the world of energy, driving its sustainable evolution and innovating each day to improve people's quality of life.

# Purpose

Pioneers by passion and builders by calling, we bring all our energy to accelerate the ecological transition. We do it for us. We do it for everyone.

# Mission

We have guaranteed efficient, safe and excellent energy services to the community for over 180 years. We favour the energy transition, creating the networks of the future and promoting innovative, sustainable solutions. We take care of local communities. We fuel positive, productive relationships with all of our stakeholders: individuals, companies, suppliers and shareholders. We enter new markets where we can apply our distinctive expertise. We promote the growth of individuals and develop talent, creating inclusive, stimulating work environments

