

# 1H 2025 Results

Milan, 24 July 2025



# 1H 2025 Key Financial Highlights

2i Rete Gas consolidation from 1<sup>st</sup> April 2025, contributing for 3 months

Ongoing growth in Italian Gas Distribution - updated opex and RAB revaluation factors recover previous gaps and more than offset lower allowed WACC

Positive contribution from Greece, Water and ESCo

Opex efficiencies continue

Operating cash flow improved significantly, also benefitting from Superbonus tax credit utilization

Net Debt at €10.86bn, factoring in 2i Rete Gas acquisition impact and capital increase

	1H 2025 adjusted	Delta vs. 1H 2024
€ mln	✓	✓
Total revenues adjusted	1,126.7	29.2%
Adjusted EBITDA	857.5	27.8%
Adjusted EBIT	558.0	38.9%
Adjusted Net Profit <sup>1</sup>	316.6	31.1%
Cashflow from operations	739.0	39.6%
Investments	495.1	40.0%
Net Financial Debt excl. IFRS 16 <sup>2</sup>	10,859.0	+4,186.7 <sup>3</sup>

Note: Acqua Campania fully consolidated starting from 30<sup>th</sup> January 2024, 2i Rete Gas fully consolidated from 1<sup>st</sup> April 2025; As of the closing date of the Interim Financial Report, the purchase price allocation (PPA) process of 2i Rete Gas has not yet been completed; (1) Attributable to the Group; (2) Operating leases ex IFRS 16 and IFRIC 12 €90.5mn at the end of FY 2024 and €114.0mn as of 1H 2025; (3) Delta Net Financial Debt ex IFRS 16 and IFRIC 12 vs. situation as at 31 December 2024



# 1H 2025 Key Highlights

## Operating & Corporate Highlights

- Transformational 2i Rete Gas acquisition closed on April 1<sup>st</sup>, ahead of initial schedule
- €1.02bn Capital Increase successfully completed in June
- 2i Rete Gas merger by incorporation into Italgas Reti effectively executed on 1<sup>st</sup> July 2025
- Credit rating confirmed by Moody's and new BBB+ long term credit rating issued by S&P

## Regulatory Highlights

- Extension of the current regulatory period by 2 years until end-2027 (ARERA resolution 221/2025/R/Gas) – consultation document yet to be published
- Antitrust disposal process, expression of interest received. Next step: binding offers must be received by September 5th

FY 2025 Guidance confirmed, new strategic plan to be presented on 29 October

# Focus on the Integration of 2i Rete Gas

## ➤ Integration roadmap key milestones

New organization structure including new territorial set-up ✓

Full IT system integration successfully executed ✓

Onboarding 100% 2i Rete Gas people: 60,000+ technical training hours provided ✓

25 cross-functional working groups created to foster integration ✓

Launch of former 2i Rete Gas network digitization program ✓

### New Italgas:

156,000+ km of network (+86%<sup>1</sup>)

4,330 concessions (+106%<sup>1</sup>)

~12.9 million clients (+60%<sup>1</sup>)

~6,500 people (+50%<sup>1</sup>)

>€15bn RAB<sup>2</sup> (+50%)



### New Italgas Reti Setup as of July 1<sup>st</sup>

**5** Areas (+2)

**21** Hubs (+7)

**80** T.U.<sup>3</sup> (+30)



## Focus on the Integration of 2i Rete Gas



### Focus on Onboarding and Training

- **100%** of 2i Rete Gas population involved
- **60,000+** technical training hours provided (**>30 hours/person**)
- **70 AI-generated tutorials** for field operations to align procedures and operating tasks
- **20,000+** access to the training platform in only 3 weeks
- **300+** access to **AI-chatbot** to support operators on the field
- **140** “on the field” selected and trained “integration support team” people



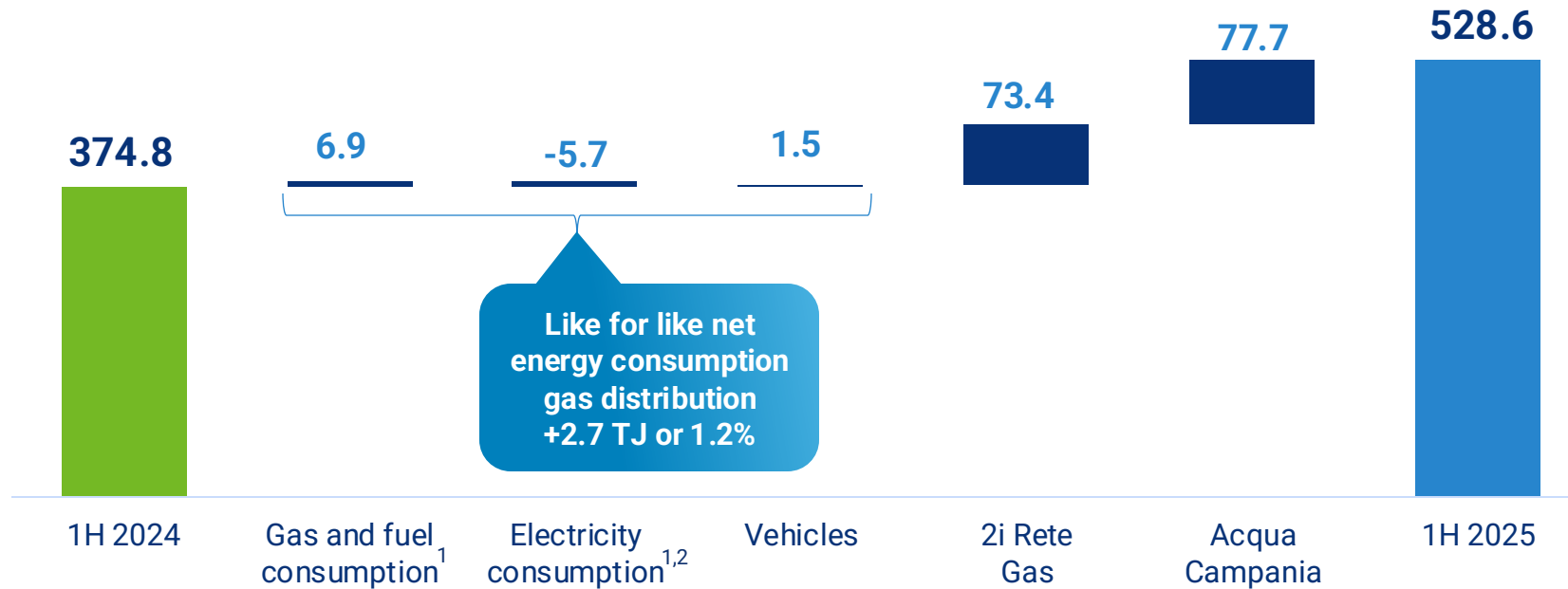
### Focus on IT systems integration

- **Massive data migration**, extracted and transformed to align with the processes and systems of the Italgas model
- Over **250** cross-functional meetings, with **36** processes and **71** subprocesses analyzed
- **140** application modules and **410** interfaces/ETLs managed
- Integration of NB-IoT and RF technologies for **Smart Meter** management, with over **3 million daily IoT data** flows integrated
- Infrastructure upgrade, enhanced computing capacity, and increased storage and bandwidth, integrating on-premise **2i Rete Gas datacenters** within **Italgas cloud**
- **No service interruptions**

## Environmental Performance: Energy Consumption

Net energy consumption for gas distribution increased slightly on a like for like basis in 1H 2025, mainly due to the increase of gas injected in the distribution network, also linked to colder winter conditions. Specific consumption of preheating systems dropped by 8%.

TJ

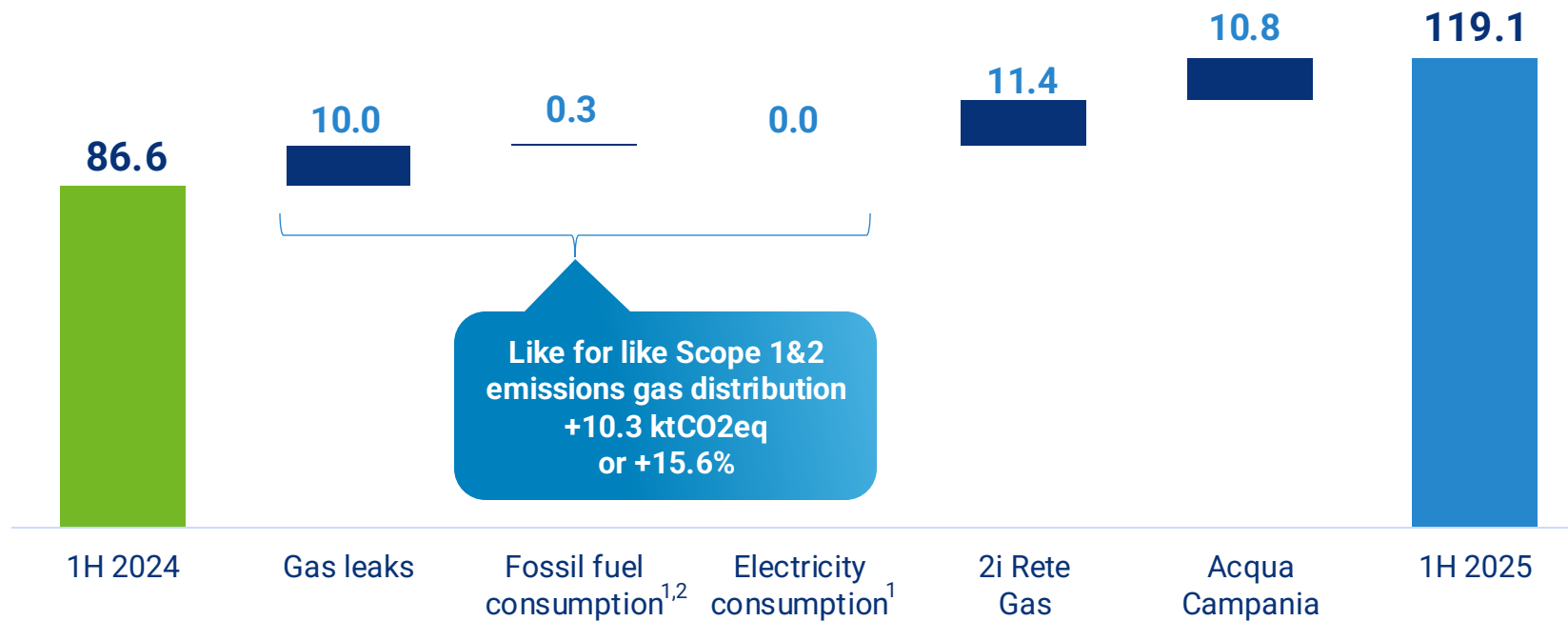


Note: (1) Civil and industrial consumption; (2) Including thermal energy consumption:

## Environmental Performance: GHG Emissions

Like for like Scope 1&2 emissions increased mainly due to gas leakages resulting from a higher amount of km of network inspected (27.4%)

ktCO<sub>2</sub> eq



Note: (1) Civil and industrial consumption; (2) Including thermal energy consumption:

# All businesses contributed positively to top line, besides positive contribution of 2i Rete Gas transformational acquisition

Total Revenues adj. +29.2% vs 1H 2024; +4.2% without 2i Rete Gas

€mn



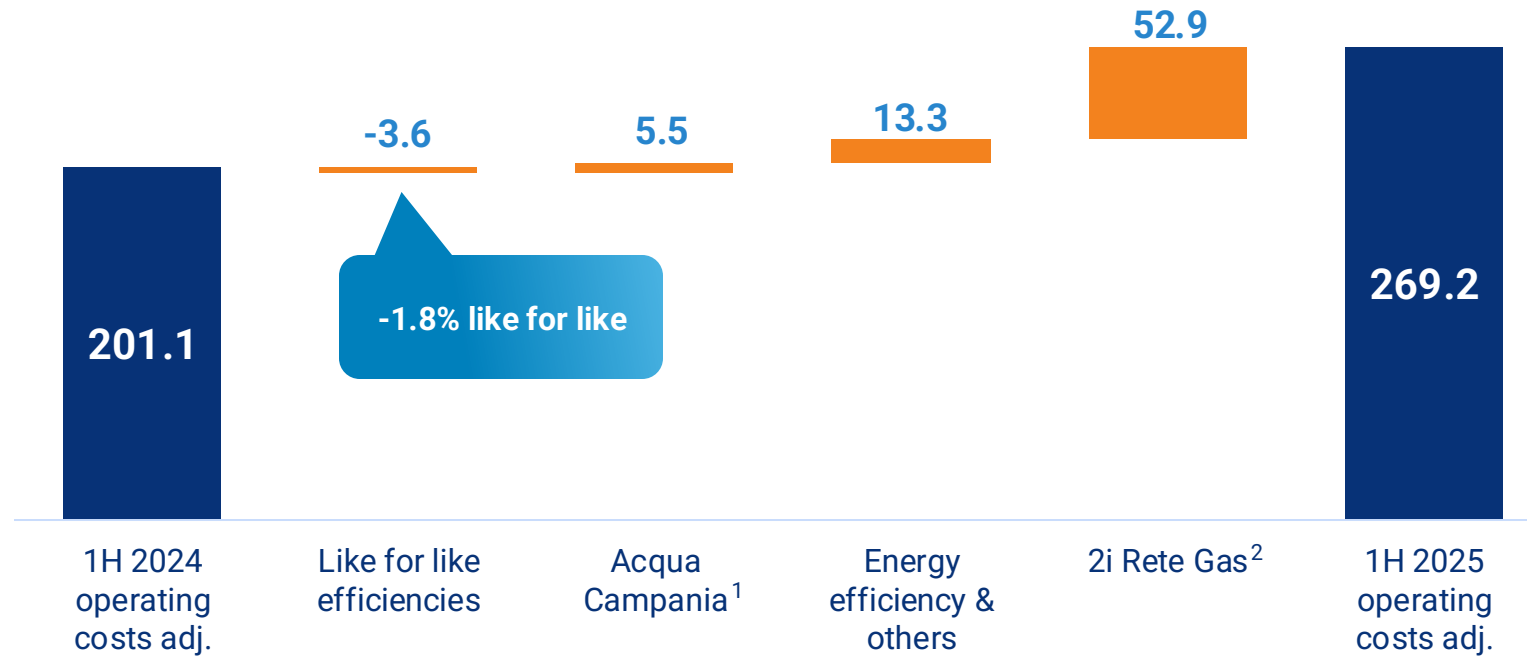
Note: (1) 2i Rete Gas consolidated starting from 1<sup>st</sup> April 2025; (2) Acqua Campania consolidated starting from 30<sup>th</sup> January 2024;



## Ongoing cost containment effort

Operating costs adj. +33.9% vs 1H 2024; +5.7% without 2i Rete Gas

€mn



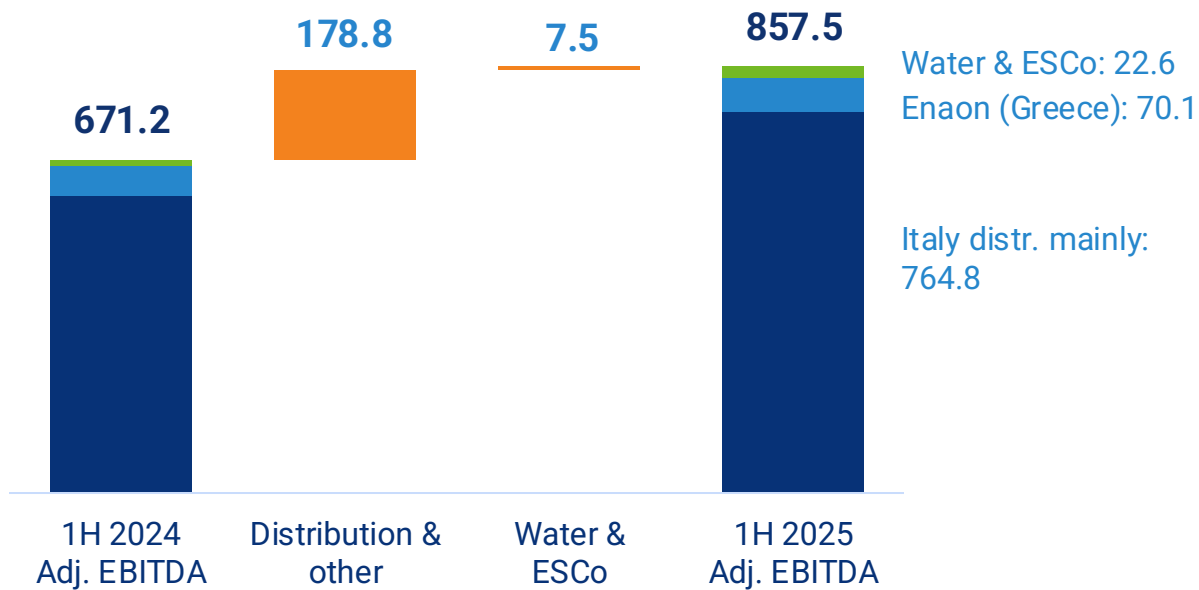
Note: (1) Acqua Campania consolidated starting from 30<sup>th</sup> January 2024; (2) 2i Rete Gas consolidated starting from 1<sup>st</sup> April 2025;

# Change in perimeter drives growth



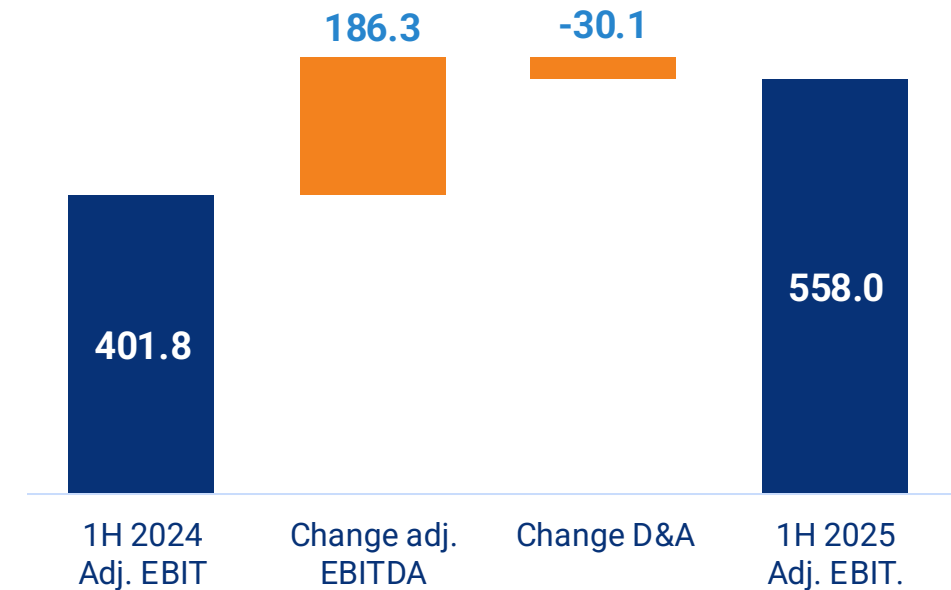
**Adj. EBITDA +27.8% vs 1H 2024;  
+3.2% without 2i Rete Gas**

€mn



**Adj. EBIT +38.9% vs 1H 2024;  
+12.4% without 2i Rete Gas**

€mn

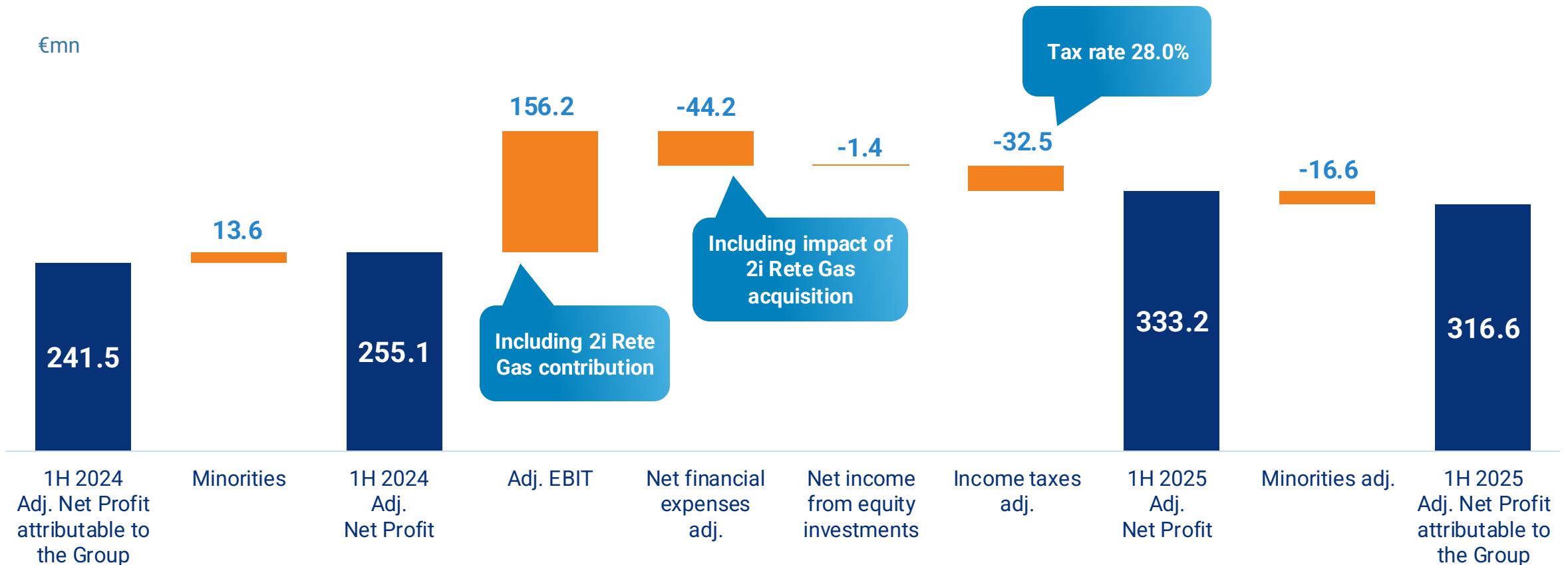


Note: Acqua Campania fully consolidated starting from 30<sup>th</sup> January 2024, 2i Rete Gas fully consolidated from 1<sup>st</sup> April 2025; as of the closing date of the Interim Financial Report, the purchase price allocation (PPA) process of 2i Rete Gas has not yet been completed

# Net Profit adj.<sup>1</sup> growing double-digit

Net profit adj.<sup>1</sup> +31.1% vs 1H 2024

€mn



Note: Acqua Campania fully consolidated starting from 30<sup>th</sup> January 2024, 2i Rete Gas fully consolidated from 1<sup>st</sup> April 2025; (1) after minorities

# 1H 2025 Profit and Loss adjusted numbers

	1H 2024 adjusted	1H 2025 adjusted	Change		
<i>P&amp;L, € mln</i>	✓	✓			
<b>Total Revenues</b>	<b>872.3</b>	<b>1,126.7</b>	<b>254.4</b>		
Operating costs	-201.1	-269.2	-68.1		
<b>EBITDA</b>	<b>671.2</b>	<b>857.5</b>	<b>186.3</b>	↑	+ 27.8%
Depreciation & amortisation	-269.4	-299.5	-30.1		
<b>EBIT</b>	<b>401.8</b>	<b>558.0</b>	<b>156.2</b>	↑	+ 38.9%
Net financial expenses	-55.8	-100.0	-44.2		
Net income from equity investm.	6.1	4.7	-1.4		
<b>EBT</b>	<b>352.1</b>	<b>462.7</b>	<b>110.6</b>		
Income taxes	-97.0	-129.5	-32.5		
<b>NET PROFIT before minorities</b>	<b>255.1</b>	<b>333.2</b>	<b>78.1</b>		
Minorities	-13.6	-16.6	-3.0		
<b>NET PROFIT after minorities</b>	<b>241.5</b>	<b>316.6</b>	<b>75.1</b>	↑	+ 31.1%

Note: Acqua Campania fully consolidated starting from 30<sup>th</sup> January 2024, 2i Rete Gas fully consolidated from 1<sup>st</sup> April 2025

# 1H 2025 Profit and Loss reported vs. adjusted

P&L, € mln	1H 2025 reported	1H 2025 adjusted	Adjustments	
<b>Total Revenues</b>	<b>1,181.1</b>	<b>1,126.7</b>	<b>-54.4</b>	► Impact of resolutions 87/2025/R/gas
Operating costs	-284.9	-269.2	15.7	► 2i Rete Gas transaction costs
<b>EBITDA</b>	<b>896.2</b>	<b>857.5</b>	<b>-38.7</b>	
Depreciation & amortisation	-299.5	-299.5	-	
<b>EBIT</b>	<b>596.7</b>	<b>558.0</b>	<b>-38.7</b>	
Net financial expenses	-105.6	-100.0	5.6	► 2i Rete Gas transaction costs
Net income from equity investm.	4.7	4.7	-	
<b>EBT</b>	<b>495.8</b>	<b>462.7</b>	<b>-33.1</b>	
Income taxes	-139.0	-129.5	9.5	► Tax impact of the items above
<b>NET PROFIT before minorities</b>	<b>356.8</b>	<b>333.2</b>	<b>-23.6</b>	
Minorities	-18.7	-16.6	2.1	► Impact of resolutions 87/2025/R/gas on minorities
<b>NET PROFIT after minorities</b>	<b>338.1</b>	<b>316.6</b>	<b>-21.5</b>	

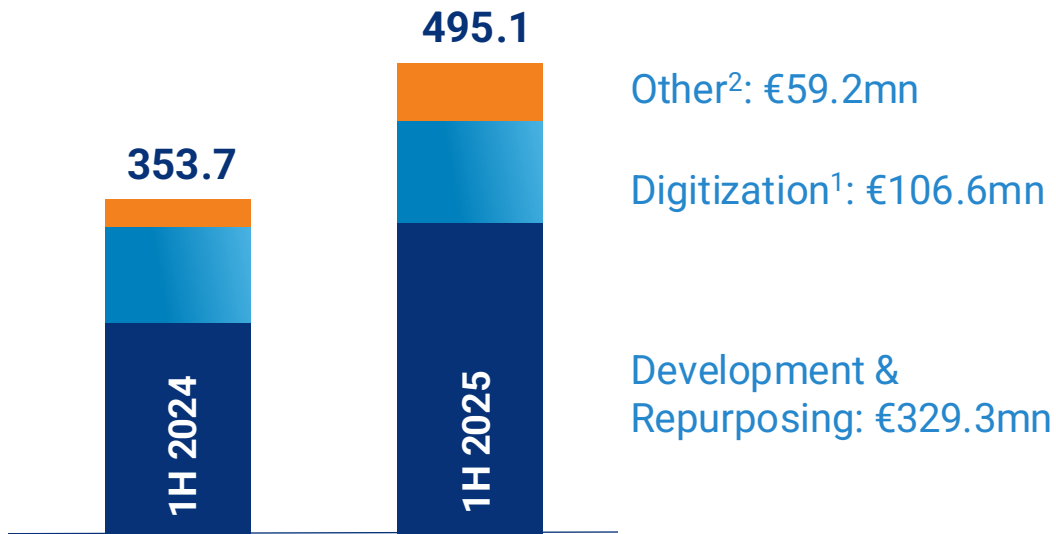
Note: Acqua Campania fully consolidated starting from 30<sup>th</sup> January 2024, 2i Rete Gas fully consolidated from 1<sup>st</sup> April 2025

# Technical Investments



**Technical Capex +40.0% vs. 1H 2024; +10.7% without 2i Rete Gas**

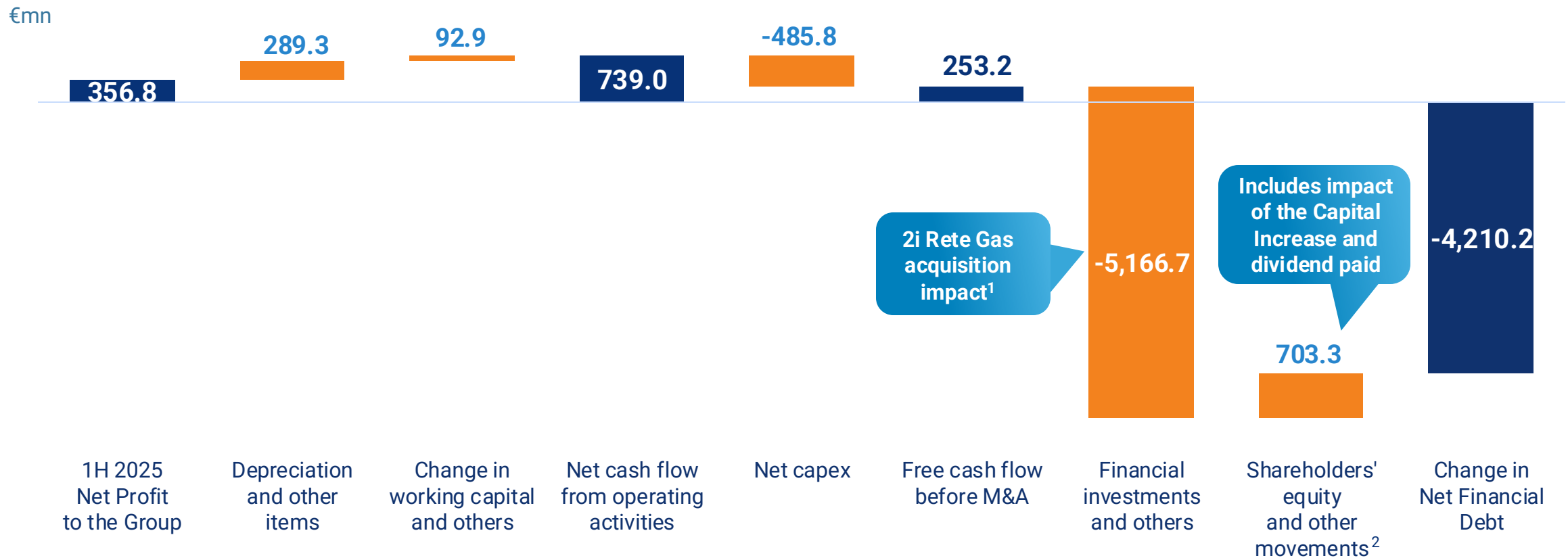
€mn



- 430km of new network pipes laid, of which 168km in Greece
- >€100m of capex invested by 2i Rete Gas in 2Q – mostly in development and repurposing
- 2i Rete Gas network upgrade and digitization plan set-up started

# Operating Cash Flow

Operating cash flow improved significantly, covering capex and most of dividend cash outflow



Note: Acqua Campania fully consolidated starting from 30<sup>th</sup> January 2024, 2i Rete Gas fully consolidated from 1<sup>st</sup> April 2025; (1) Includes 2i Rete Gas acquisition price paid of €2,071.9mn and 2i Rete Gas net financial debt of €3,094.8mn as of 1<sup>st</sup> April 2025; (2) Includes €1,020mn proceeds of the capital increase completed in June 2025;

# 1H 2025 Financial structure

Sound financial structure with low exposure to floating rates in 1H



## Gross debt 30 06 2025<sup>1</sup>

€mn

2,500

2,000

1,500

1,000

500

2025

2026

2027

2028

2029

2030

2031

2032

2033

2034

Beyond  
2034

EIB

Bonds

Bank lines

Fixed 86%  
Bonds 79%

Variable 14%  
EIB 10%

Loans 11%

New €1bn dual-tranche bond issued in 1Q

Residual bridge loan fully refinanced through the proceeds of the €1.02bn capital increase

Credit rating confirmed by Moody's and new BBB+ long term credit rating issued by S&P

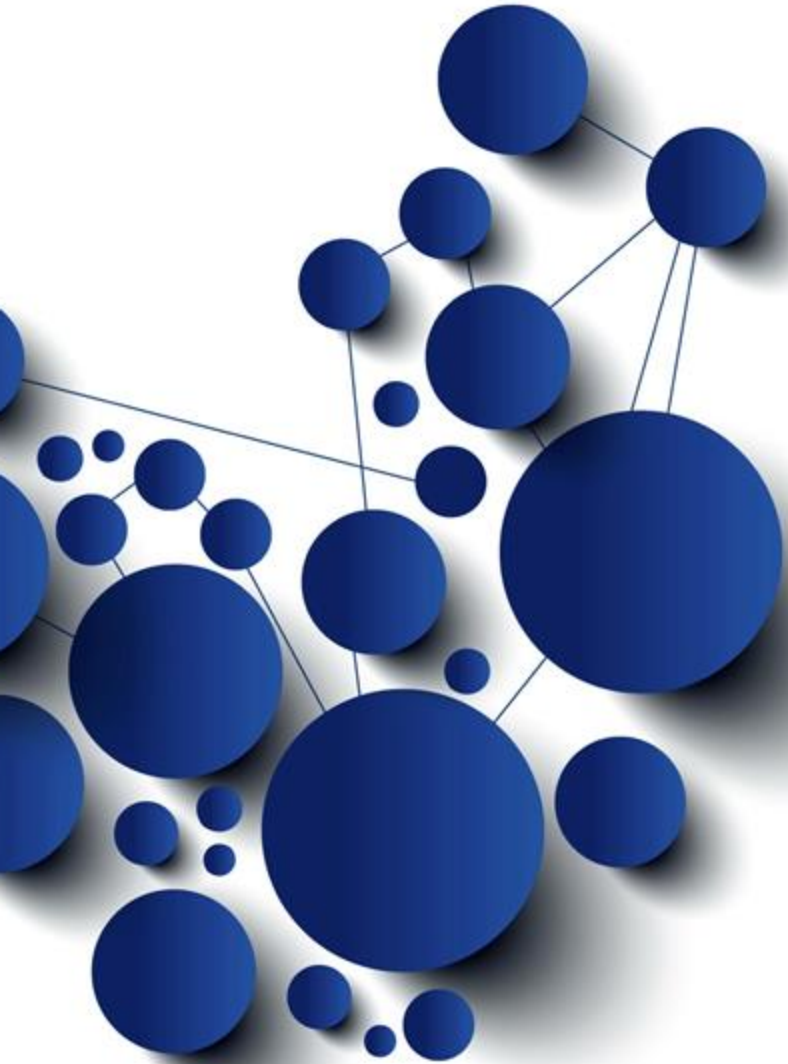
Average cost of gross debt ~1.95% in 1H 2025

Net Debt €10.97bn including IFRS 16

Note: (1) excluding IFRS16 and IFRIC 12;



## Q&A



# Guidance 2025

EPS accretive<sup>1</sup> deal already in 2025

	FY 2024 Actual	FY 2025 Guidance
Total Revenues adj.	€1.78bn	~€2.45bn
Adj . EBITDA	€1.35bn	€1.80-1.85bn
Adj. EBIT	€821mn	€1.12-1.16bn
Technical Investments	€887mn	~€1.2bn
Net Financial Debt Excl. IFRS 16 & IFRIC 12	€6.67bn	~€10.8bn

Note: Including 2i Rete Gas contribution from 1st April 2025 i.e. 9 months; the disposal process of ca. 600,000 PDRs in compliance with the requirements of the Italian Competition and Markets Authority (AGCM) is expected to be completed in line with the regulator's requirements. For guidance purposes, the related impacts are expected to materialize in early 2026. (1) compared to a scenario of non-consolidation of 2i Rete Gas and after applying IAS33;

# Quarterly performance

	1Q 2025 adjusted	2Q 2025 adjusted
Quarterly P&L, € mln	✓	✓
<b>Total Revenues</b>	<b>459.3</b>	<b>667.4</b>
Operating costs	-114.0	-155.2
<b>EBITDA</b>	<b>345.3</b>	<b>512.2</b>
Depreciation & amortisation	-119.9	-179.6
<b>EBIT</b>	<b>225.4</b>	<b>332.6</b>
Net interest income (expenses)	-33.5	-66.5
Net income from equity investm.	2.5	2.2
<b>EBT</b>	<b>194.4</b>	<b>268.3</b>
Income taxes	-53.3	-76.2
<b>NET PROFIT before minorities</b>	<b>141.1</b>	<b>192.1</b>
Minorities	-8.5	-8.1
<b>NET PROFIT after minorities</b>	<b>132.6</b>	<b>184.0</b>

Note: Acqua Campania fully consolidated starting from 30<sup>th</sup> January 2024, 2i Rete Gas fully consolidated from 1<sup>st</sup> April 2025

# 1H 2025 Revenues breakdown

	1H 2024 adjusted	1H 2025 adjusted	Change
<i>Adjusted REVENUES, € mln</i>	✓	✓	
<b>Gas distribution regulated revenues</b>	<b>809.1</b>	<b>1,040.0</b>	<b>230.9</b>
Distribution revenues	767.7	984.3	216.6
Other distribution revenues	41.4	55.7	14.3
<b>Other revenues</b>	<b>63.2</b>	<b>86.7</b>	<b>23.5</b>
<b>TOTAL REVENUES</b>	<b>872.3</b>	<b>1,126.7</b>	<b>254.4</b>

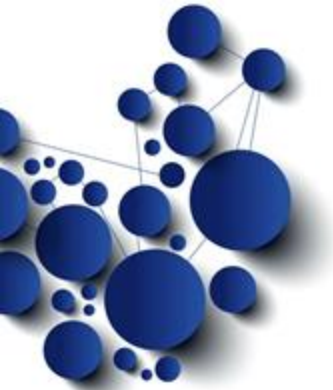
# 1H 2025 Operating costs

	1H 2024 adjusted	1H 2025 adjusted	Change
<b>OPERATING COSTS, € mln</b>	✓	✓	
<b>Gas distribution fixed costs</b>	<b>122.3</b>	<b>159.8</b>	<b>37.5</b>
Net labour cost	72.6	92.2	19.6
Net external cost	49.7	67.6	17.9
<b>Other activities</b>	<b>39.6</b>	<b>55.4</b>	<b>15.8</b>
Net labour cost	7.1	6.7	-0.4
Net external cost	32.5	48.7	16.2
Other costs	3.0	6.7	3.7
Tee	0.1	-4.2	-4.3
Concessions fees	36.2	51.5	15.3
<b>OPERATING EXPENSES</b>	<b>201.1</b>	<b>269.2</b>	<b>68.1</b>

# 1H 2025 Balance Sheet

	31/12/2024	30/06/2025	Change
<b>BALANCE SHEET, € mln</b>	✓	✓	
<b>Net invested capital</b>	<b>9,556.3</b>	<b>14,782.5</b>	<b>5,226.2</b>
Fixed capital	8,777.1	13,854.9	5,077.8
Property, plant and equipment	383.3	456.6	73.3
Intangible assets	8,305.6	13,409.5	5,103.9
Net payables from investing activities	-407.4	-517.6	-110.2
Equity investments	176.1	183.6	7.5
Other fixed capital	319.5	322.8	3.3
Net working capital	835.1	1,012.6	177.5
Provisions for employee benefits	-61.3	-85.1	-23.8
Assets held for sale and directly related liabilities	5.4	0.1	-5.3
<b>Net financial debt</b>	<b>6,762.8</b>	<b>10,973.0</b>	<b>4,210.2</b>
Financial debt for operating leases (IFRS 16 and IFRIC 12)	90.5	114.0	23.5
<b>Net financial debt ex operating leases</b>	<b>6,672.3</b>	<b>10,859.0</b>	<b>4,186.7</b>
<b>Shareholders' equity</b>	<b>2,793.5</b>	<b>3,809.5</b>	<b>1,016.0</b>

Note: Acqua Campania fully consolidated starting from 30<sup>th</sup> January 2024, 2i Rete Gas fully consolidated from 1<sup>st</sup> April 2025



## 1H 2025 Main physical data



### GAS DISTRIBUTION SECTOR

#### OPERATING HIGHLIGHTS

156,364 km

12.86 mn

4,330<sup>2</sup>



o/w ITALY  
including affiliates

147,852 km

12.23 mn

4,185



o/w GREECE

8,512 km

0.63 mn

145

### WATER SECTOR



#### OPERATING HIGHLIGHTS including affiliates

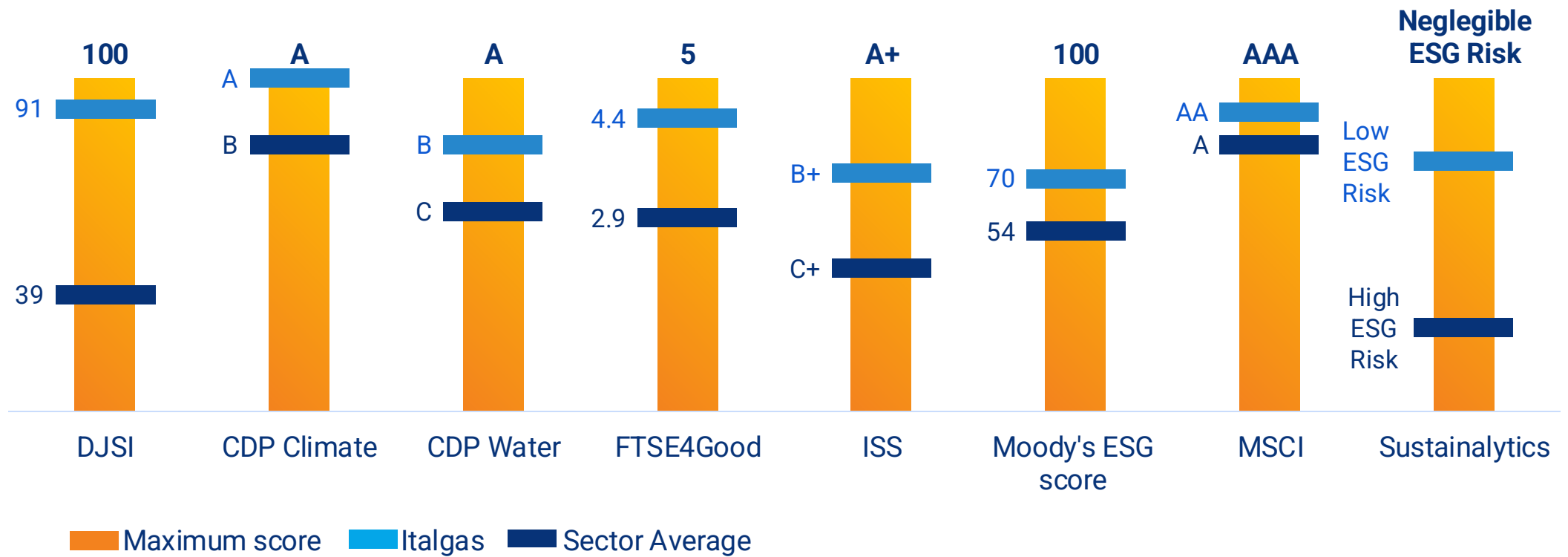
~9,000 km

6.3 mn<sup>1</sup>

Note: (1) inhabitants served directly and indirectly; (2) of which 4,256 in operation



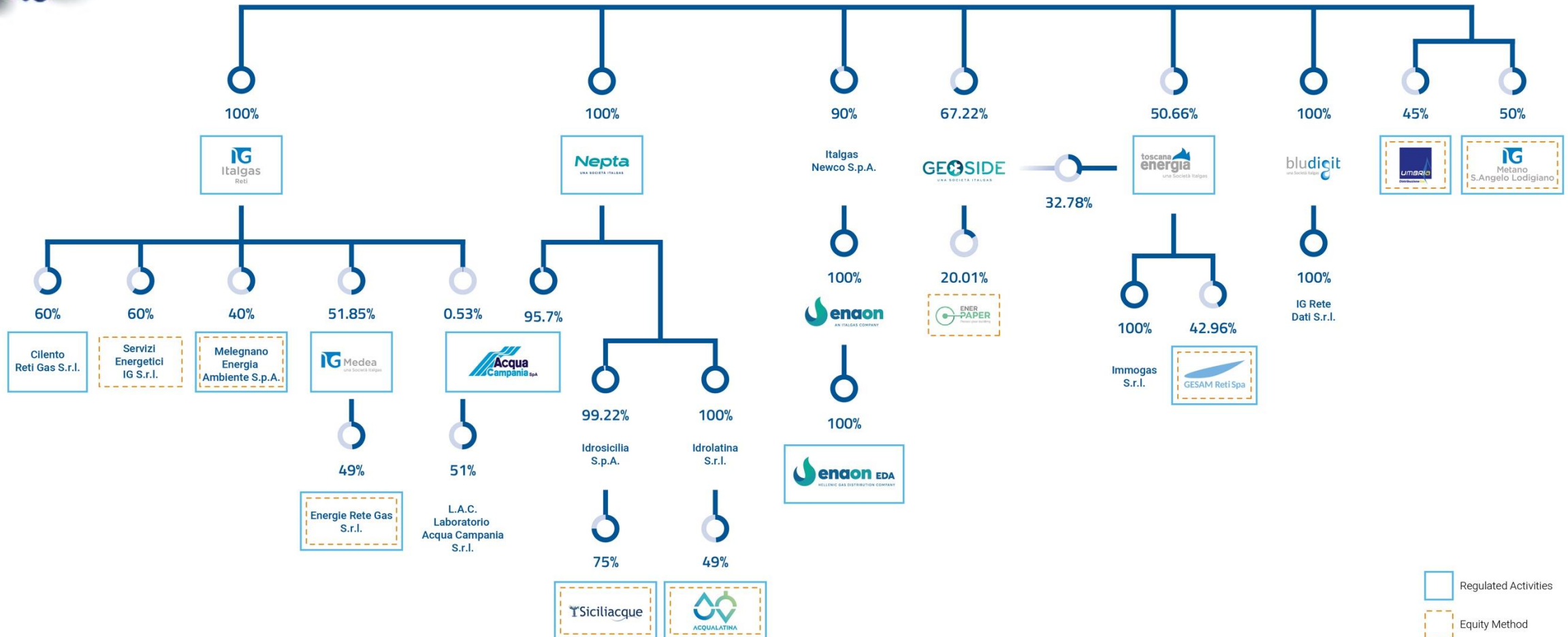
# Sustainability performance

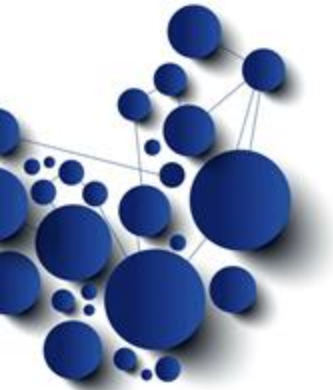


Note: based on most recent published rating,



# Group Structure as of 1 July 2025





# Vision

To be a leading figure in the world of energy, driving its sustainable evolution and innovating each day to improve people's quality of life.

# Purpose

Pioneers by passion and builders by calling, we bring all our energy to accelerate the ecological transition. We do it for us. We do it for everyone

# Mission

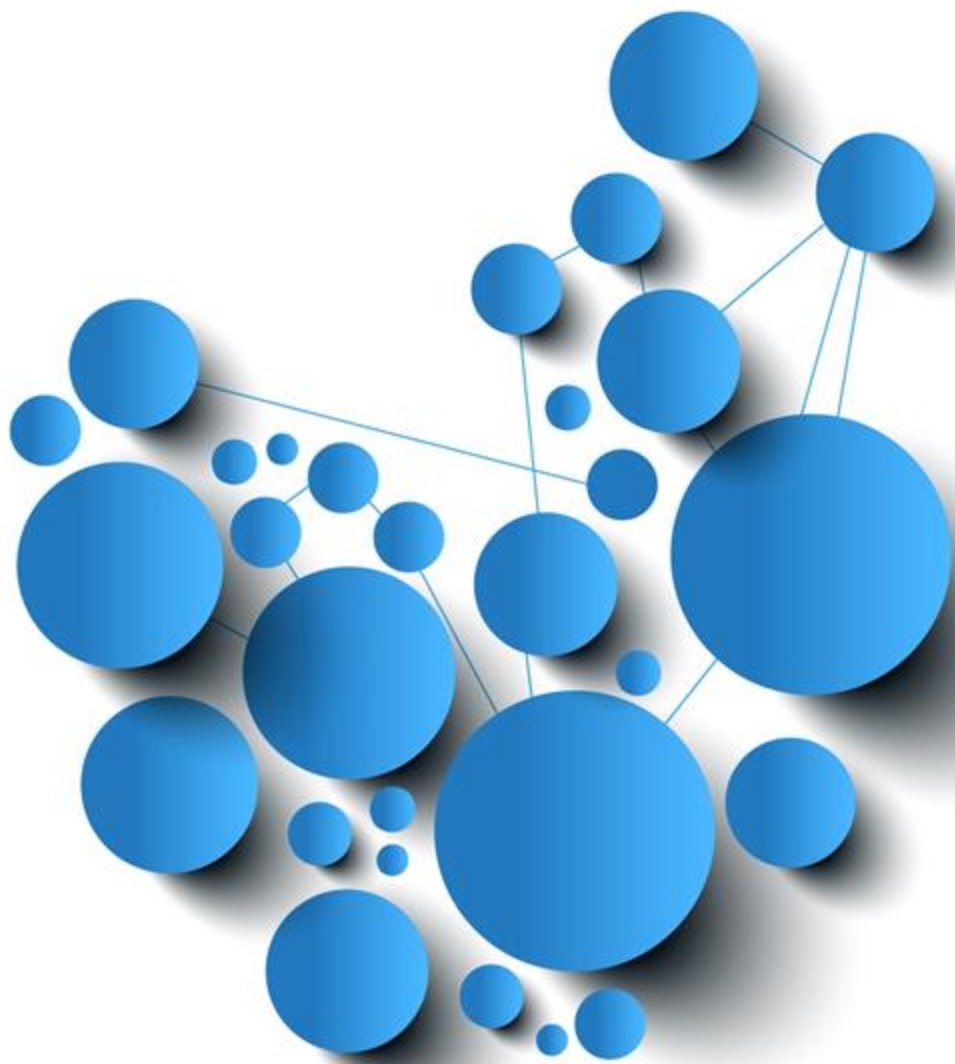
We have guaranteed efficient, safe and excellent energy services to the community for over 180 years. We favour the energy transition, creating the networks of the future and promoting innovative, sustainable solutions. We take care of local communities. We fuel positive, productive relationships with all of our stakeholders: individuals, companies, suppliers and shareholders. We enter new markets where we can apply our distinctive expertise. We promote the growth of individuals and develop talent, creating inclusive, stimulating work environments





## Disclaimer

Italgas' Manager, Gianfranco Maria Amoroso, in his position as manager responsible for the preparation of financial reports, certifies pursuant to paragraph 2, article 154-bis of the Legislative Decree n. 58/1998, that data and information disclosures herewith set forth correspond to the company's evidence and accounting books and entries. This presentation contains forward-looking statements regarding future events and the future results of Italgas that are based on current expectations, estimates, forecasts, and projections about the industries in which Italgas operates and the beliefs and assumptions of the management of Italgas. In particular, among other statements, certain statements with regard to management objectives, trends in results of operations, margins, costs, return on equity, risk management are forward-looking in nature. Words such as 'expects', 'anticipates', 'targets', 'goals', 'projects', 'intends', 'plans', 'believes', 'seeks', 'estimates', variations of such words, and similar expressions are intended to identify such forward-looking statements. These forward-looking statements are only predictions and are subject to risks, uncertainties, and assumptions that are difficult to predict because they relate to events and depend on circumstances that will occur in the future. Therefore, Italgas' actual results may differ materially and adversely from those expressed or implied in any forward-looking statements. Factors that might cause or contribute to such differences include, but are not limited to, economic conditions globally, political, economic and regulatory developments in Italy and internationally. Any forward-looking statements made by or on behalf of Italgas speak only as of the date they are made. Italgas does not undertake to update forward looking statements to reflect any changes in Italgas' expectations with regard thereto or any changes in events, conditions or circumstances on which any such statement is based. The reader should, however, consult any further disclosures Italgas may make in documents it files with the Italian Securities and Exchange Commission and with the Italian Stock Exchange.



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